

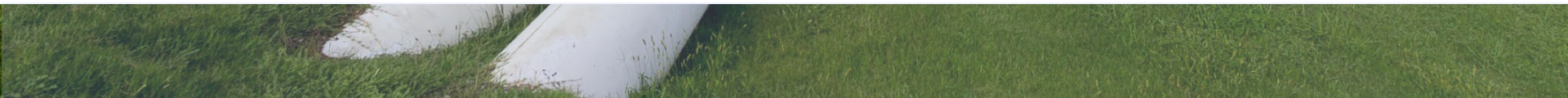


Investor Presentation

Fourth-Quarter 2024



PLAINS



Forward-Looking Statements & Non-GAAP Financial Measures Disclosure

- This presentation contains forward-looking statements, including, in particular, statements about the performance, plans, strategies and objectives for future operations of Plains All American Pipeline, L.P. (“PAA”) and Plains GP Holdings, L.P. (“PAGP”). These forward-looking statements are based on PAA’s current views with respect to future events, based on what we believe to be reasonable assumptions. PAA and PAGP can give no assurance that future results or outcomes will be achieved. Important factors, some of which may be beyond PAA’s and PAGP’s control, that could cause actual results or outcomes to differ materially from the results or outcomes anticipated in the forward-looking statements are disclosed in PAA’s and PAGP’s respective filings with the Securities and Exchange Commission.
- This presentation also contains non-GAAP financial measures relating to PAA, such as Adjusted EBITDA attributable to PAA, Implied DCF and Adjusted Free Cash Flow measures. A reconciliation of these historical measures to the most directly comparable GAAP measures is available in the Investor Relations section of PAA’s and PAGP’s website at www.plains.com, select “PAA” or “PAGP,” navigate to the “Financial Information” tab, then click on “Non-GAAP Reconciliations.” PAA does not provide a reconciliation of non-GAAP financial measures to the equivalent GAAP financial measures on a forward-looking basis as it is impractical to forecast certain items that it has defined as “Selected Items Impacting Comparability” without unreasonable effort. Definitions for certain non-GAAP financial measures and other terms used throughout this presentation are included in the appendix.

Investor Contacts

Blake Fernandez

Vice President, Investor Relations
Blake.Fernandez@plains.com

Michael Gladstein

Director, Investor Relations
Michael.Gladstein@plains.com

Investor Relations

866-809-1291
plainsIR@plains.com

Financial & Operating Profile

Large, integrated asset footprint; investment grade; attractive yield

Financial Profile

~\$22B

Enterprise Value

>7%

Distribution Yield

>10%

Adj. FCF⁽¹⁾ Yield

Investment Grade Credit Rating

Operating Profile

>8 MMb/d

Total Pipeline Tariff Volume

>6 MMb/d

Permian Pipeline Tariff Volume

>1 MMb/d

Crude Purchase Volume

~135 MMb/mo

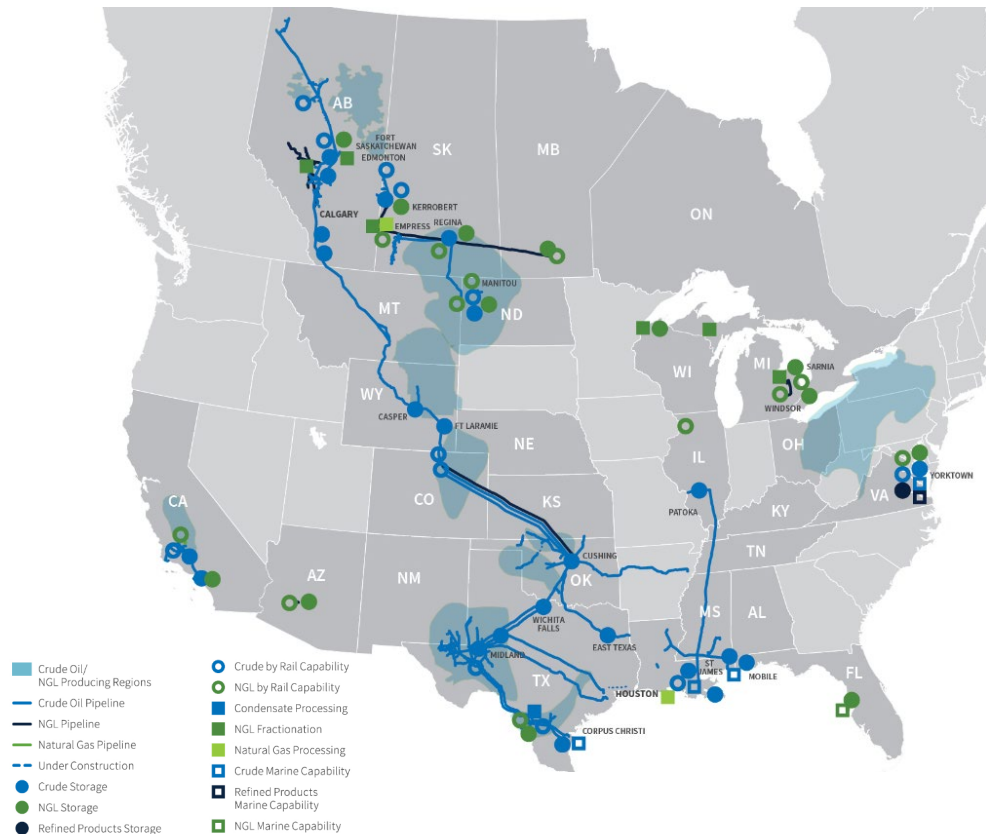
Liquids Storage Capacity⁽²⁾

~170 Mb/d

NGL Fractionation Capacity

~6 Bcf/d

Straddle Capacity



- Crude Oil/ NGL Producing Regions
- Crude Oil Pipeline
- NGL Pipeline
- Natural Gas Pipeline
- - - Under Construction
- Crude Storage
- NGL Storage
- Refined Products Storage
- Crude by Rail Capability
- NGL by Rail Capability
- Condensate Processing
- NGL Fractionation
- Natural Gas Processing
- Crude Marine Capability
- Refined Products Marine Capability
- NGL Marine Capability

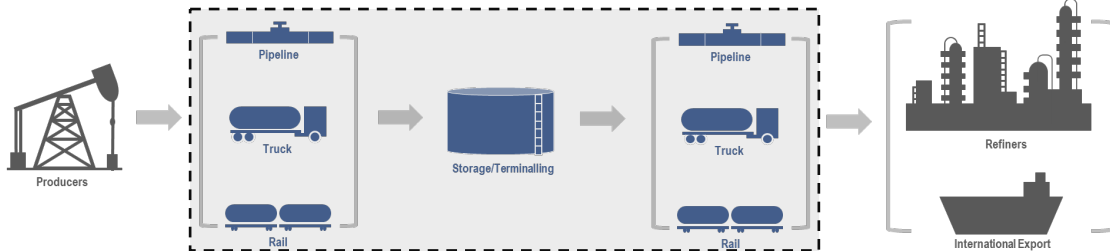
2024(G): Furnished November 8, 2024. Operating data as of 12/31/23. EV and last quarter annualized yield based on closing unit price as of 11/8/24. Please visit our [website](#) for a reconciliation of Non-GAAP financial measures.

(1) Adj. FCF Yield based on 2024(G); calculated as Adj. FCF excluding changes in Assets & Liabilities less preferred distributions compared to common unit market cap as of 11/8/24; includes ~\$140 million of bolt-on acquisitions; impacted by \$120 million earnings charge for legal settlements. (2) Includes crude storage capacity, above-ground tank capacity & NGL storage.

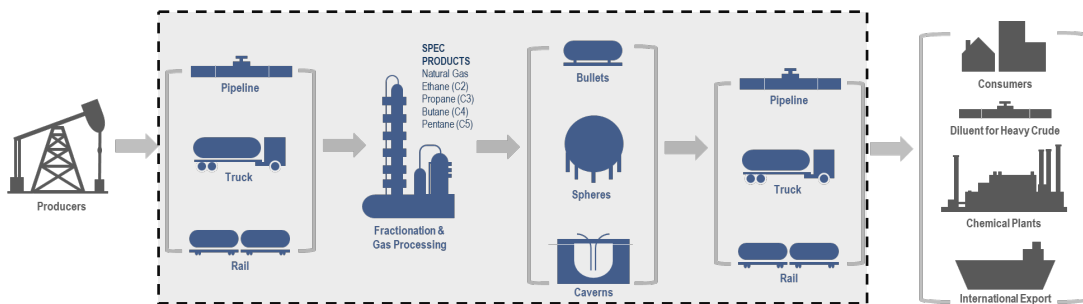
Critical Crude & NGL Infrastructure

Full-service supply aggregation, quality segregation, flow assurance, access to multiple markets

Crude Oil Activities

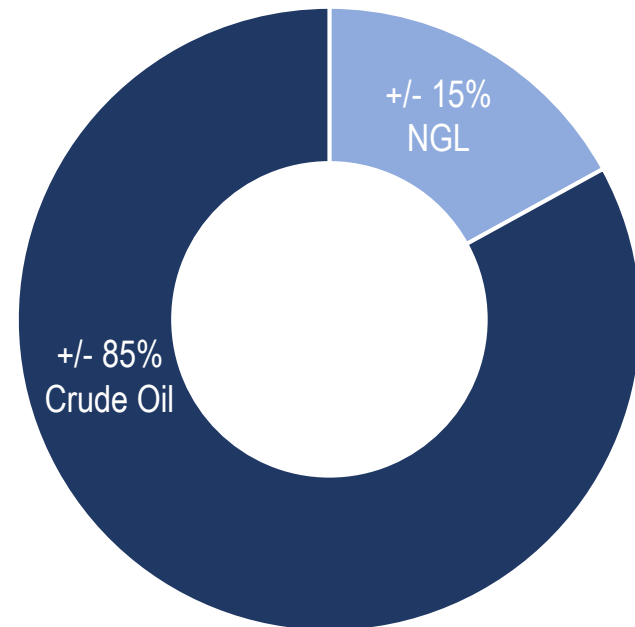


NGL Activities



2024(G) Adj. EBITDA: \$2.725B - \$2.775B

Expect to be Toward the High-End of Full-Year Guidance



Plains' Structure & Tax Attributes

Dual securities provide flexibility & optionality

Summary Ownership Structure⁽¹⁾

PAA GP HOLDINGS LLC (PAGP GP)
(Unified Board of Directors)



(Nasdaq: PAGP) 1099 SECURITY

- Indirect owner of PAA GP interest (non-economic) and ~25% PAA LP interest⁽²⁾



(Nasdaq: PAA) K-1 SECURITY

- Public Investors • Series A & B Preferred
- 100% of Plains' assets & operations

GOVERNANCE OVERVIEW

Unified Board
responsible
for PAGP & PAA

Directors
subject to
Public Election⁽³⁾

73% of
Directors are
independent

PAGP TAX ATTRIBUTES

1099
Security
(Subject to tax as a Corp.)

+/- \$1.2B
deferred tax asset
(>\$6.00 / Class A Share⁽⁴⁾)

Distributions
treated as
“return of capital”⁽⁵⁾

Expect no corp.
income taxes
for ~9 years

PAA TAX ATTRIBUTES

Treated as
partnership for tax
purposes; K-1 security

Distributions
treated as
“return of capital”

“Pass through”
tax attributes⁽⁶⁾

(1) See PAGP 10-K for more detailed ownership structure overview. (2) Excludes ~5% PAA LP interest indirectly owned by private owners through intermediate entity. (3) Staggered board with elections on a 3-year rolling basis.

(4) Illustrative based on 9/30/24 PAGP Class A Shares outstanding. (5) Until there are positive earnings & profits for tax purposes (estimated timing ~5 years); thereafter distributions treated as dividends or capital gain. (6) K-1 allocates income / (loss) to owners.

PAA's MLP Structure Provides Unique Tax Benefits

Structure offers tax and estate planning benefits



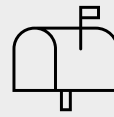
Pass Through Tax Structure

- Avoids double taxation (PAA pays no U.S. Federal or state income tax) enabling partnership to return more cash to unitholders
- Profits & losses are passed through to limited partners
- US qualified business income currently eligible for 20% rate reduction



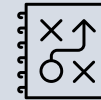
Foreign Tax Credit Benefits

- PAA's Canadian subsidiary pays provincial & federal taxes
- Unitholders can generally use Foreign tax credit against US federal income tax



Tax Deferred Return of Capital

- Distributions generally not taxed, but treated as return of capital
- After-tax cash flow⁽¹⁾ expected to be ~90% of distributions over +/- 10-years



Estate Planning Advantages

- The transfer of MLP units to beneficiaries upon death does not trigger a taxable event
- Cost basis of MLP units steps up to the market value as of the date of death

Plains' Investment Opportunity

Generating multi-year Free Cash Flow & increasing returns of capital to equity holders



Attractive Yield⁽¹⁾ of >7%

Meaningful coverage, targeting multi-year distribution growth



Significant Free Cash Flow⁽²⁾

2024(G): +/- \$1.45B Adj. FCF⁽²⁾ / \$300MM FCFaD



Balance Sheet Strength

Long-Term Leverage Target 3.25x - 3.75x



Strategically Located in Growth Basins

Premier North American Crude & Canadian NGL Assets

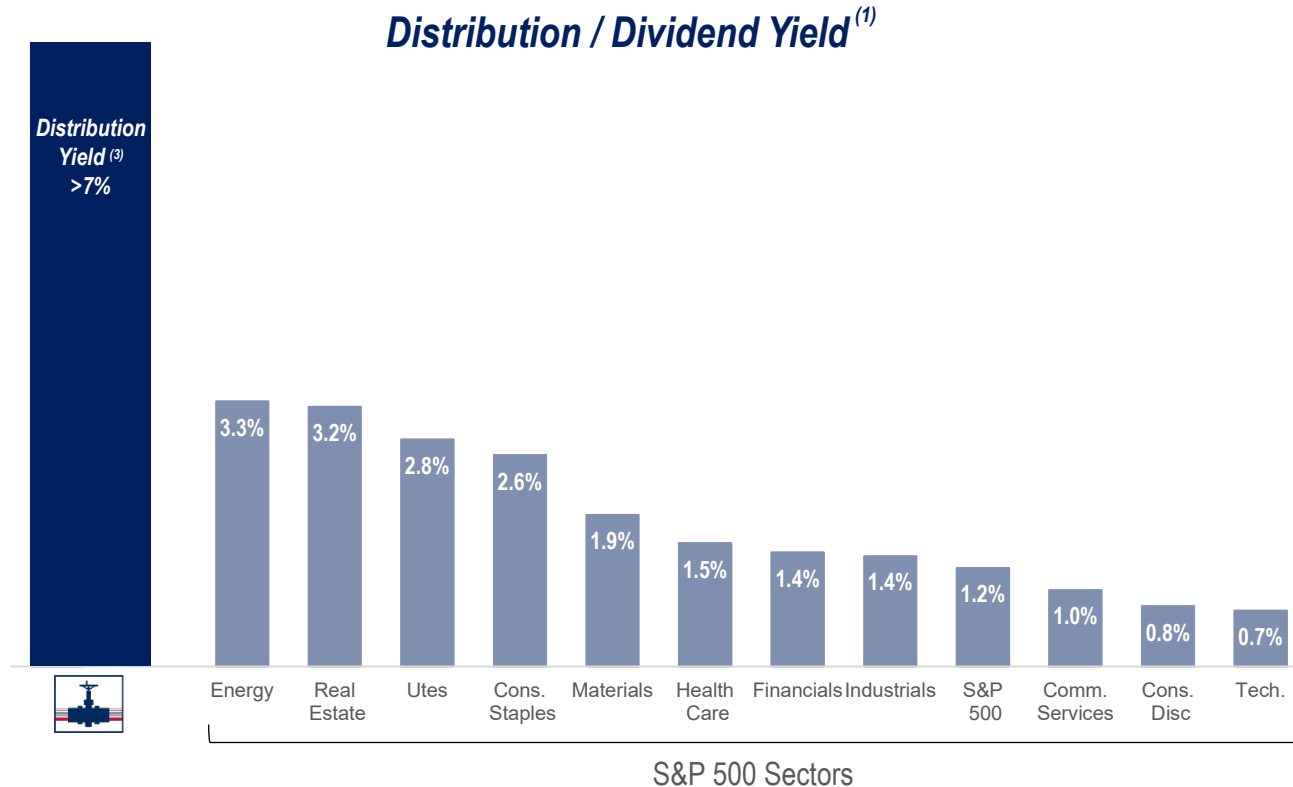


2024(G): Furnished November 8, 2024. (1) Distribution yield based on closing unit price as of 11/8/24.

(2) Excluding changes in Assets & Liabilities; includes ~\$140 million of bolt-on acquisitions net to PAA's interest and impacted by \$120 million earnings charge for legal settlements.

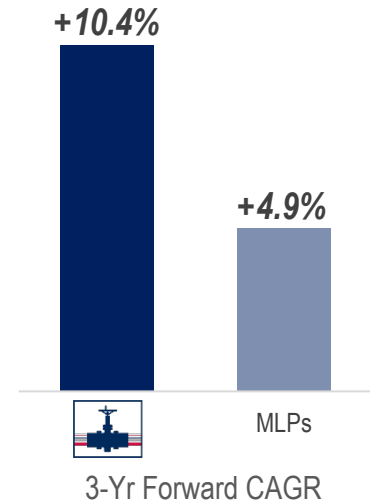
Leading Distribution Yield Across Sectors

Targeting multi-year, sustainable distribution growth



Distribution Growth Estimates⁽²⁾

Wells Fargo Research



(1) Source: FactSet as of 11/8/24. (2) Source: Wells Fargo Securities, LLC estimates as of 11/4/24. (3) Last quarter annualized yield based on closing unit price as of 11/8/24.



Crude & NGL Segment Overview



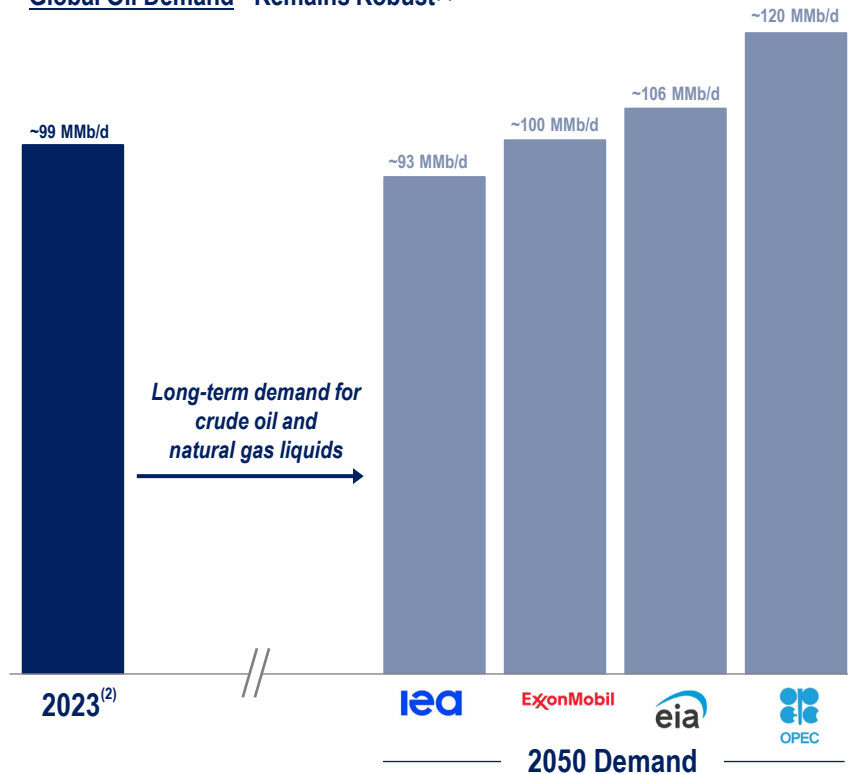
NASDAQ: PAA & PAGP



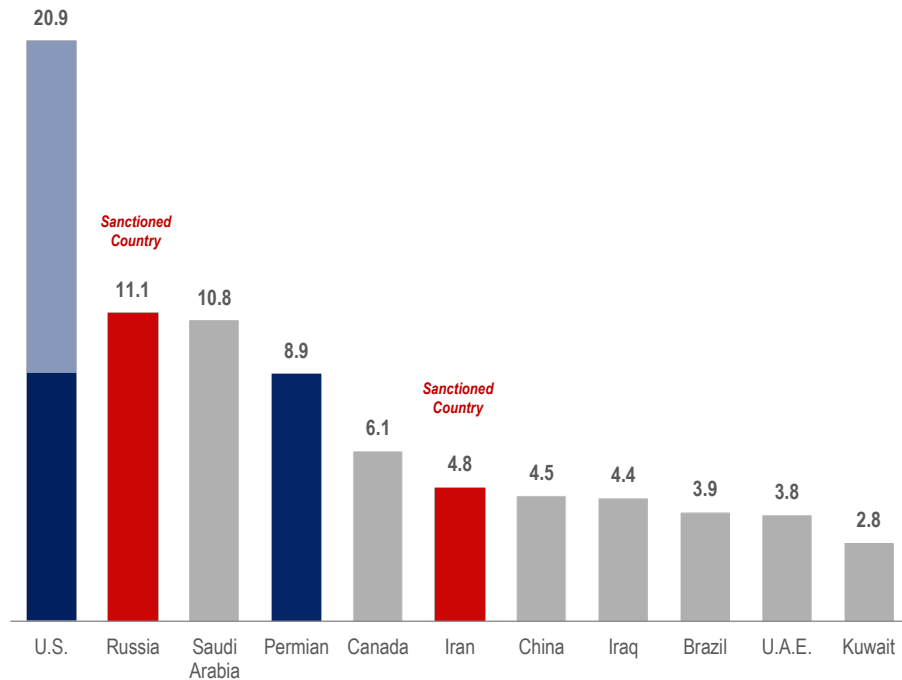
Long-Term Fundamentals Remain Constructive

Permian Basin a key contributor to meeting long-term global demand

Global Oil Demand - Remains Robust⁽¹⁾



Global Oil Supply – Permian a Significant Contributor⁽³⁾



(1) IEA World Energy Outlook 2024, OPEC World Oil Outlook 2024, ExxonMobil Global Outlook. (2) IEA World Energy Outlook 2024.

(3) Raw data provided by EIA, S&P Global & PAA Estimates; Liquids includes production of crude oil (including lease condensates), natural gas plant liquids, biofuels, other liquids, and refinery processing gains.

Permian Basin Growth Continues

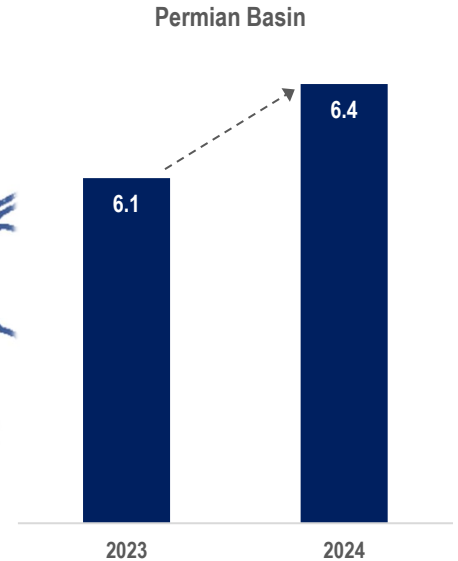
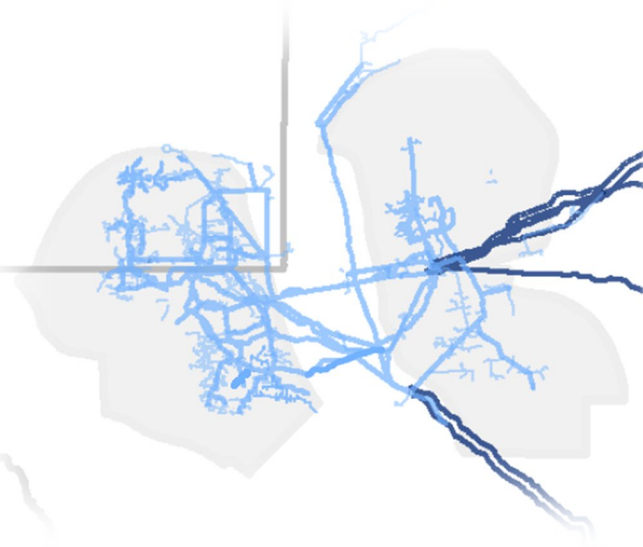
Current activity, demonstrated performance & constructive commodity prices driving growth

2024 Forecast Assumptions



Permian Basin Production Outlook⁽¹⁾

MMb/d



(1) Source: PAA Estimates, Enverus. (2) Based on an assumed 2023 exit production level of ~6.1 MMb/d.

Premier Permian Crude Oil Infrastructure Position

Operating leverage allows capture of growing production & enhances pull through on broader system



STRATEGICALLY LOCATED

CRITICAL CRUDE OIL GATHERING & TAKEAWAY INFRASTRUCTURE FROM THE PERMIAN BASIN



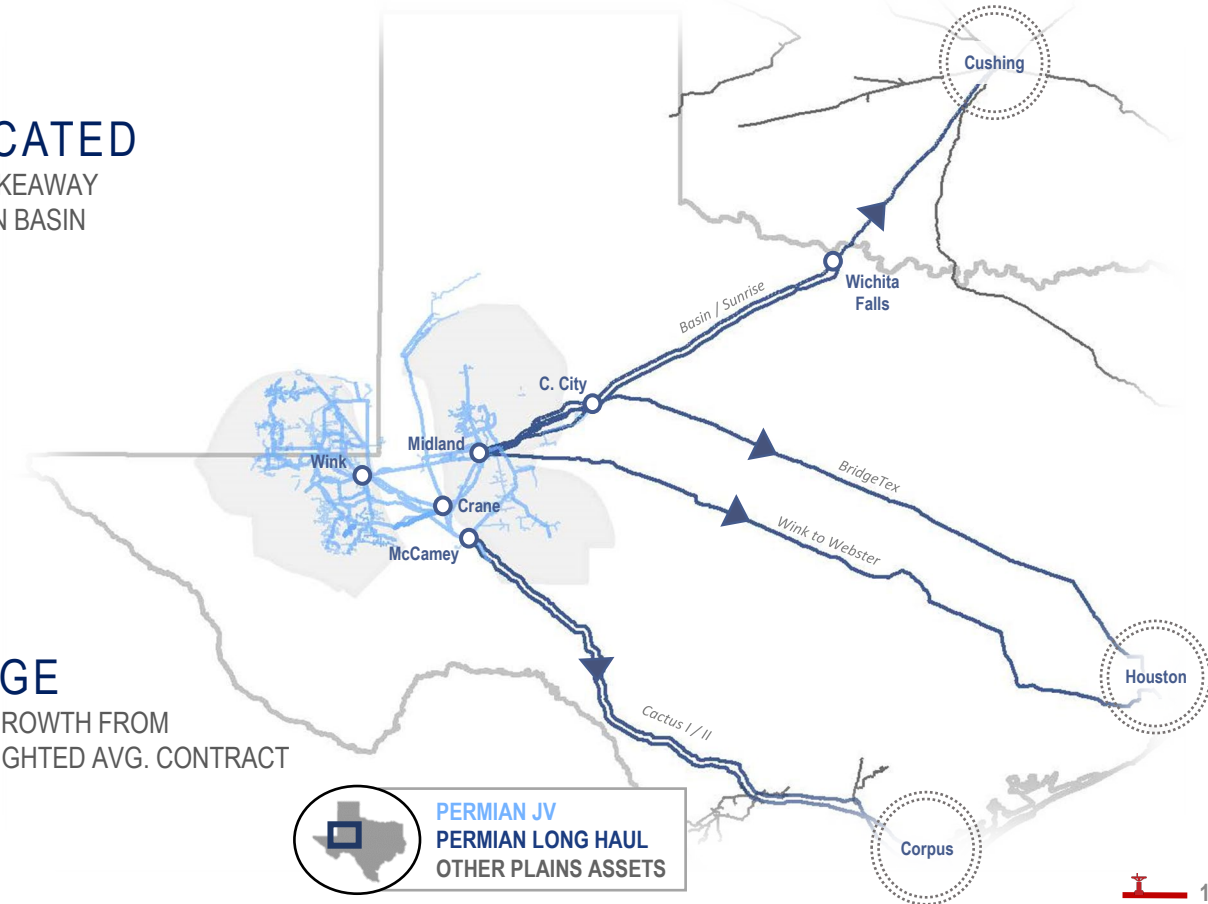
FULLY INTEGRATED

PROVIDING WELLHEAD TO DEMAND CENTER SOLUTIONS



OPERATING LEVERAGE

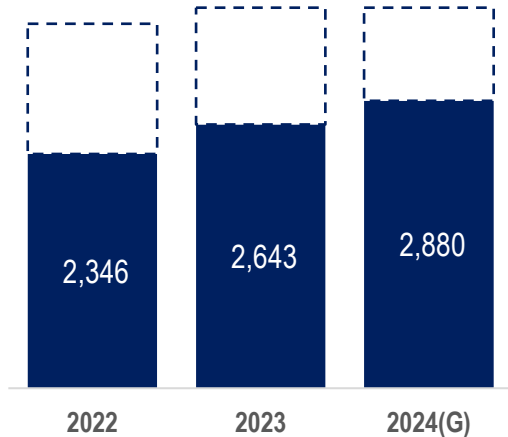
OPERATING LEVERAGE TO CAPTURE GROWTH FROM >4.4MM DEDICATED ACRES WITH A WEIGHTED AVG. CONTRACT TENURE OF ~6 YRS



Capturing Permian Growth

Highly integrated system with operating leverage to capture Permian volumes

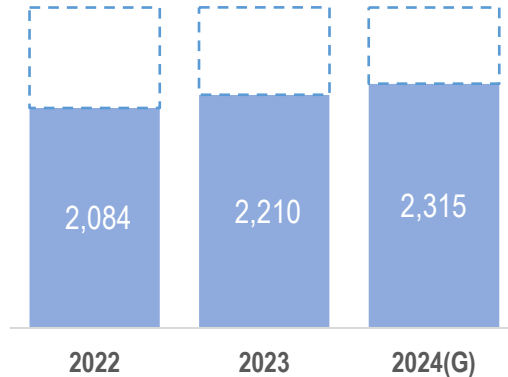
Gathering



Acreage dedications driving growth

Dedicated producer activity driving growth
 (2024(G) includes ~150 Mb/d of volume growth from 2023 bolt-on acquisitions)

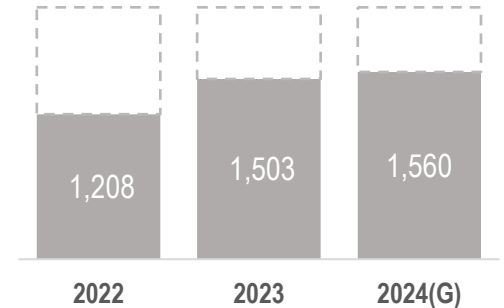
Intra-Basin



Supporting downstream movements

Supporting downstream movements on Plains' long-haul assets & third-party systems

Long-Haul



Demand driving utilization higher

Continued high utilization of Cactus I / II
 Increase in Wink-to-Webster MVCs
 Basin pipeline to ebb & flow with PADD 2 demand



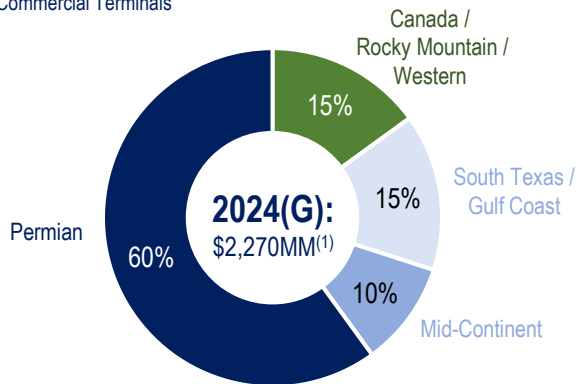
2024(G): Furnished November 8, 2024. Note: Tariff volumes in Mb/d. (1) 2024 Based on YE 2023 nameplate. 2024 Operating Capacity data as of 12/31/2023. Gathering / Intra-Basin capacity utilization dependent upon location of future activity. (2) Permian JV & Cactus II JV volumes on a consolidated (8/8ths) basis.

Crude Oil Segment Detail

Capturing growth via operating leverage & bolt-on acquisitions

Regional Breakdown

Includes +/- \$200MM from Commercial Terminals



Annual

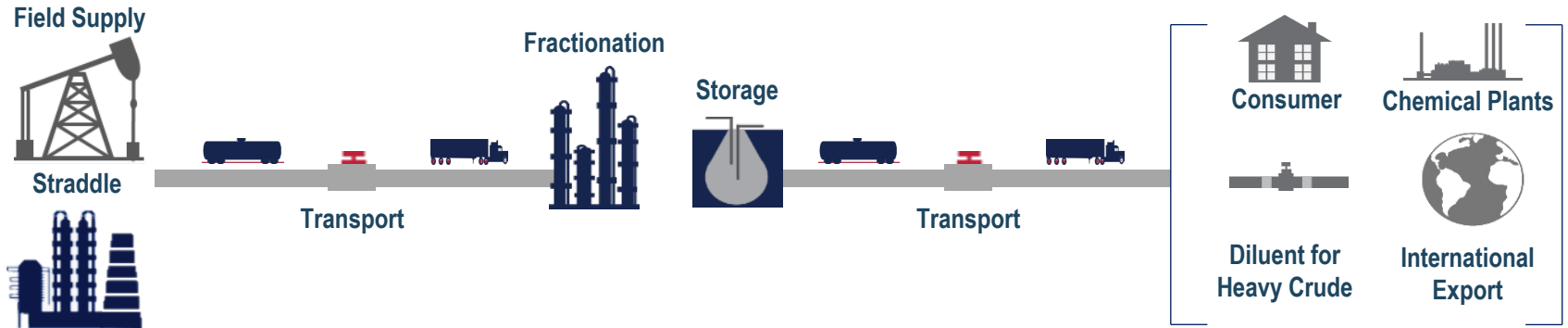
(Segment Adj. EBITDA, \$MM)



Tariff Volumes (Mb/d)	2022FY	2023FY	2024(G)
Gathering	2,346	2,643	2,880
Intra-Basin	2,084	2,210	2,315
Long-Haul	1,208	1,503	1,560
Total⁽²⁾	5,638	6,356	6,755
Canada	328	341	340
Rocky Mountain	332	372	470
Western	179	214	260
Total	839	927	1,070
South Texas / Eagle Ford	357	410	400
Gulf Coast	219	260	230
Total	576	670	630
Mid-Continent⁽²⁾	512	507	500
Total Crude Tariff Volumes	7,565	8,460	8,955

NGL Business & Value Chain Overview

Highly integrated & strategically positioned assets



Straddle

~6 Bcf/d Capacity



Utilization benefitting from increasing WCSB production

Transport

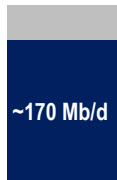
Co-Ed Pipeline: connects Cochrane Straddle & field supply to Ft. Sask

PPTC Pipeline: transports spec products to demand markets

Rail & trucking provides additional optionality / flexibility

Fractionation

~215 Mb/d



C5+ / Debutanizer

C3+

30 Mb/d debottleneck project remains on time & budget

Storage

~25 MMbbls



Supported by fee-for-service and marketing volumes

Market Access

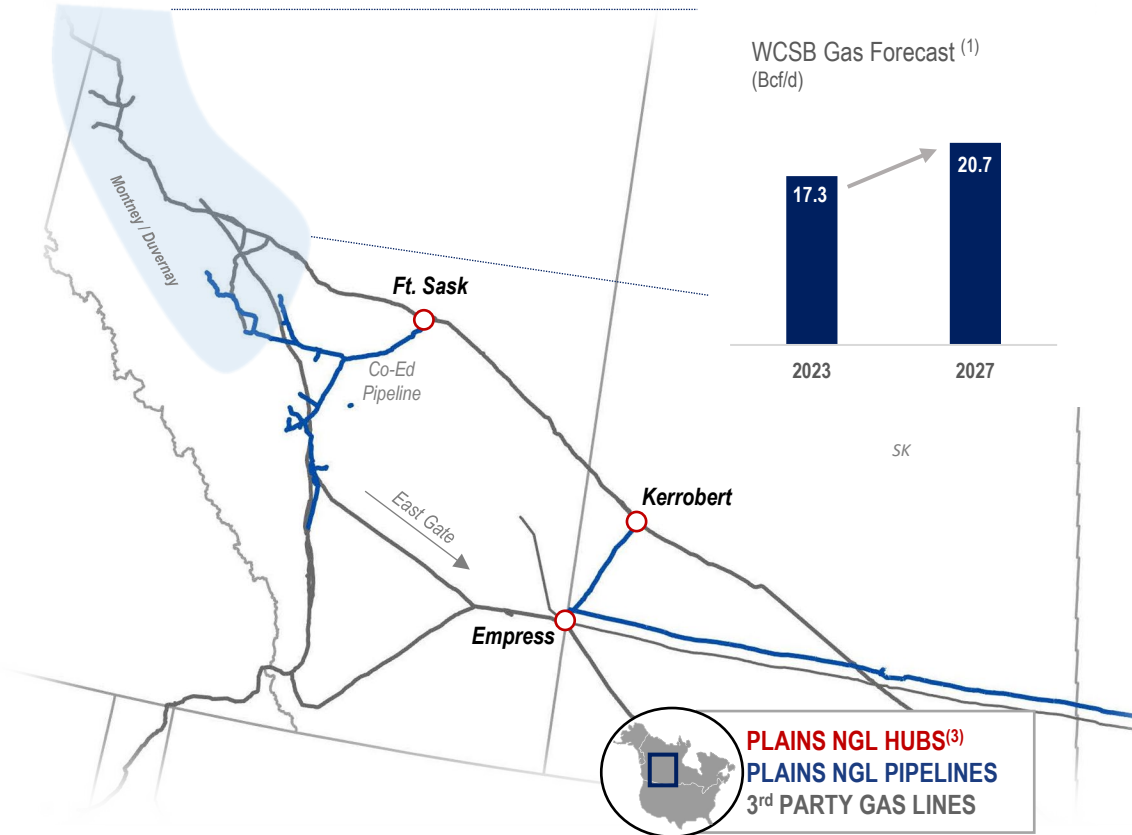
Access to multiple markets (Canada / U.S.)

Expect multi-year Western Canadian Propane demand growth

Strategically Located Fractionation & Straddle Capacity

Growth in Canadian gas production benefits Plains' Empress & Fort Sask facilities

- Increasing gas production & east gate border flows drives increasing utilization of PAA's Empress & Ft. Sask facilities
- Completed a multi-year effort to simplify ownership and commercial structure of Empress facility
 - 2016 Acquisition of Spectra's interest
 - 2021 Milk River | Empress Asset swap with IPL
 - 2022 Pembina capacity lease transaction
- Fort Sask Train 1 debottleneck (~30 Mb/d) & additional connectivity projects to both Co-Ed Pipeline & Fort Sask complex remain on time and on budget
 - Expect 2025 to shift to >50% fee for service⁽²⁾



NGL Segment Detail

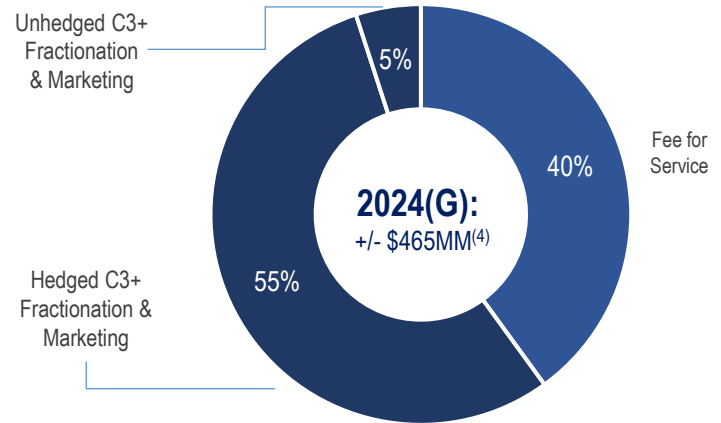
C3+ Frac Spread substantially hedged for 2024

■ Majority of EBITDA generated by C3+ frac spread benefit

- Purchase AECO natural gas & sell spec products (C3+) on Mont Belvieu pricing⁽¹⁾
- +/- 56 Mb/d of total NGL sales has Frac Spread exposure
- +/- 90% of C3+ sales hedged⁽²⁾

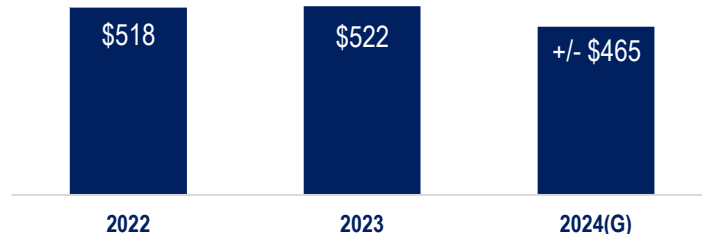
■ Fee for Service

- Third-party throughput⁽³⁾: fractionate, store, and transport (~45 Mb/d not included in reported NGL sales)
- Net purchased volume (purity and Y-grade): transport, fractionate, store & sell (~45 Mb/d)



Annual⁽⁵⁾

(Segment Adj. EBITDA, \$MM)

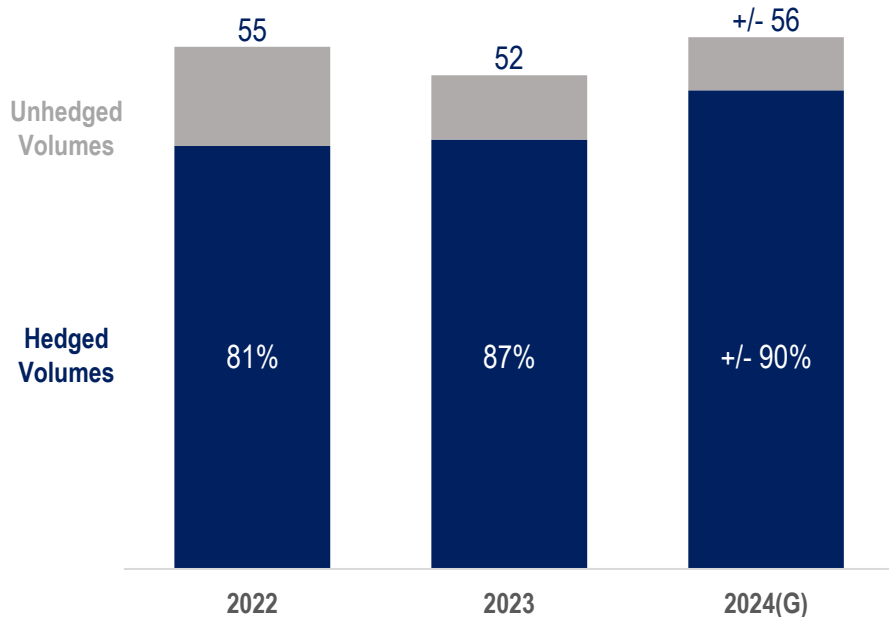


2024(G): Furnished November 8, 2024. (1) Exposed to basis pricing differentials. (2) Annual Frac spread volume hedged as a percentage of total C3+ volume produced / forecasted that is exposed to frac spread.

(3) Buy / Sell agreements with 3rd parties. (4) Adj. EBITDA attributable to PAA. (5) 2022/2023 frac spread hedged at higher rates than 2024.

NGL Segment Frac Spread & Hedging Profile

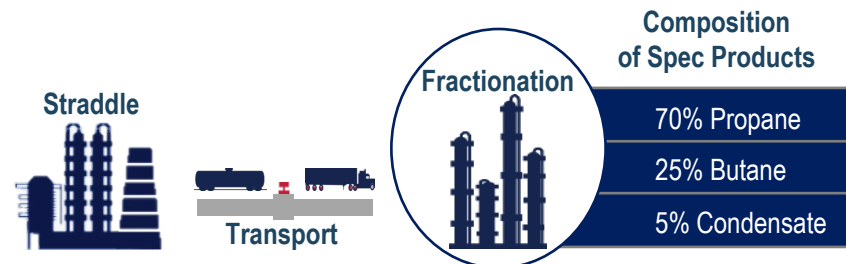
C3+ Spec Product Sales⁽¹⁾ (Mb/d)



Hedging Profile: 2022 – 2024(G)

(table data reflects full-year averages)

	2022	2023	2024(G)
NGL Segment			
C3+ Spec Product Sales ⁽¹⁾ (Mb/d)	55	52	+/- 56
% of C3+ Sales Hedged ⁽²⁾	81%	87%	+/- 90%





Financial Overview



NASDAQ: PAA & PAGP



Expect to be Toward the High-End of FY'24 Guidance

Strong year-to-date performance & continued free cash flow generation

Adj. EBITDA attributable to PAA

\$2.725 - \$2.775B

Long-term Leverage Ratio Target Range⁽³⁾

3.25x - 3.75x

3Q24 Leverage: 3.0x

Adj. Free Cash Flow⁽¹⁾

~\$1.45B

>10% Free Cash Flow Yield⁽²⁾

Investment Capital

+/- \$360MM

Net to PAA

2024 Guidance: Furnished November 8, 2024. Non-rangebound metrics align with midpoint of Adj. EBITDA attributable to PAA; amounts intended to be +/- Please visit our [website](#) for a reconciliation of Non-GAAP financial measures.

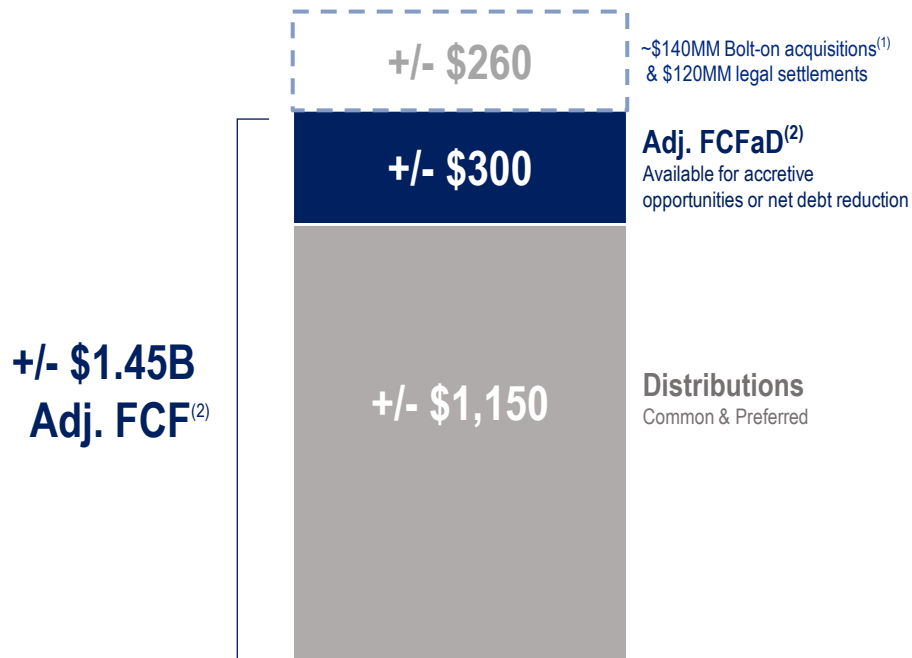
(1) Excluding changes in Assets & Liabilities, includes ~\$140 million of bolt-on acquisitions net to PAA's interest; impacted by \$120 million earnings charge for legal settlements.

(2) Yield calculated as Adj. FCF excluding changes in Assets & Liabilities less preferred distributions compared to common unit market cap as of 11/8/2024. (3) Includes 50% debt treatment for preferred equity.

Free Cash Flow Priorities

Committed to capital discipline, significant return of capital & financial flexibility

2024(G) Capital Allocation



Targeting multi-year, sustainable distribution growth

1Q24: \$0.20/unit annual distribution increase to \$1.27/unit

2025+: targeting ~\$0.15/unit annual distribution growth
(until ~160% common unit coverage reached)



Disciplined capital investments

Self-fund annual routine capital with cash flow



Balance sheet stability & financial flexibility

Resilient through cycles; maintain dry powder

2024(G): Furnished November 8, 2024. Please visit our [website](#) for a reconciliation of Non-GAAP financial measures. (1) Net to PAA's interest.

(2) Excluding changes in Assets & Liabilities, includes ~\$140 million of bolt-on acquisitions net to PAA's interest; impacted by \$120 million earnings charge for legal settlements.

Plains' Bolt-On Strategy

Well positioned to capture incremental opportunities

CUMULATIVE NET INVESTMENT⁽¹⁾

~\$545 MM

RETURN THRESHOLD⁽²⁾

13% - 15%+

BOLT-ON ACQUISITIONS⁽³⁾

9

BOLT-ON FRAMEWORK



DISCIPLINED RETURN threshold – 300 to 500 Bps above WACC



FUTURE COMMERCIAL OPPORTUNITIES – extensions & expansion



HIGHLY COMPLEMENTARY – synergistic & pull-through benefits



ACCRETIVE to financial metrics – enhances existing financial profile

2022 / 2023 / 2024

Advantage JV Pipeline*

Cactus II (+5%)⁽⁴⁾

OMOG JV LLC*

S. Delaware Crude Oil Gathering System*

N. Delaware Touchdown System*

Saddlehorn Pipeline Company (+10%)⁽⁴⁾

Mid-Con Terminal Asset

Wink to Webster (+0.7%)⁽⁴⁾

Fivestones Gathering System*

Disciplined Capital Investments

Capital-efficient expansion & debottlenecking opportunities

(\$ millions)

\$2,500

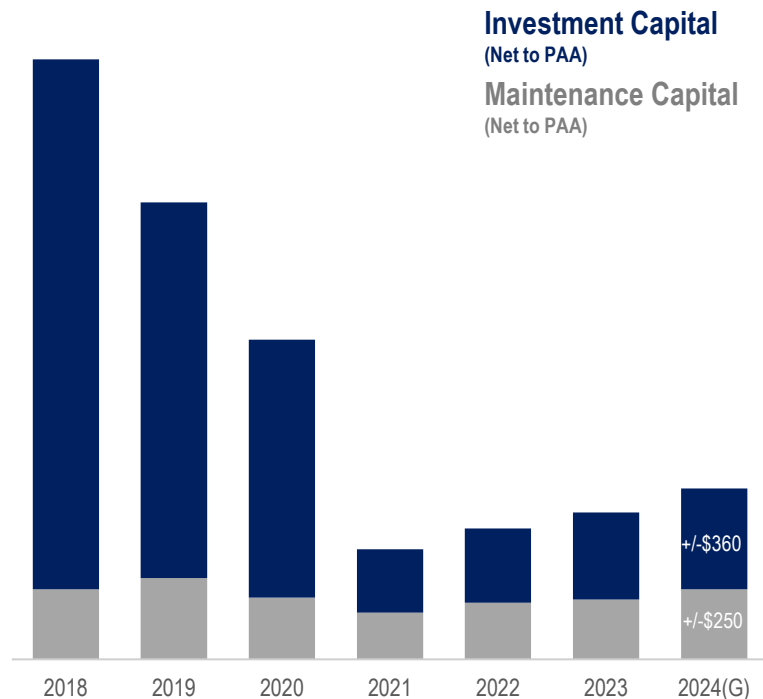
\$2,000

\$1,500

\$1,000

\$500

\$-



Capital Overview

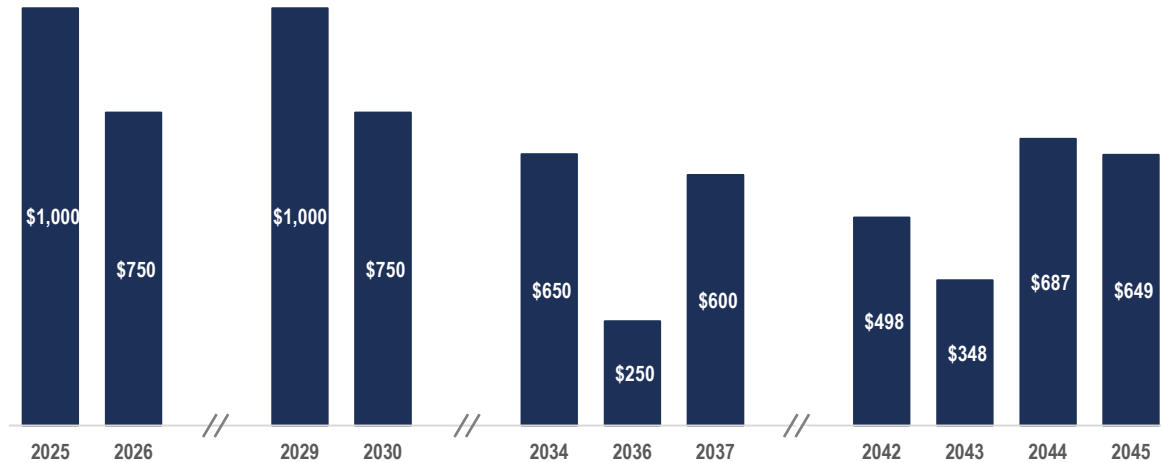
- Maintaining capital discipline through rigorous vetting
- Hurdle rate well in excess of WACC
- Self-funding annual routine capital with cash flow
- Anticipate annual average investment capital net to PAA of \$300MM - \$400MM over next several years
- Growth capital projects driven by:
 - Permian wellhead / CDP connections & debottlenecking projects
 - NGL optimization projects (Includes Ft. Sask debottlenecks & connectivity projects)
 - Optimizing & aligning assets with emerging energy opportunities

Balance Sheet Flexibility

Maintaining flexibility for returns to equity holders & disciplined investment opportunities

SENIOR NOTE MATURITIES

(Billions)



INVESTMENT GRADE CREDIT RATINGS

Fitch

BBB

S&P

BBB

Moody's

Baa2

FINANCIAL FLEXIBILITY

**3.25x-
3.75x**

Long-term leverage ratio target range⁽¹⁾

3.0x

3Q24 Leverage Ratio

~\$7.98

Long-term debt balance

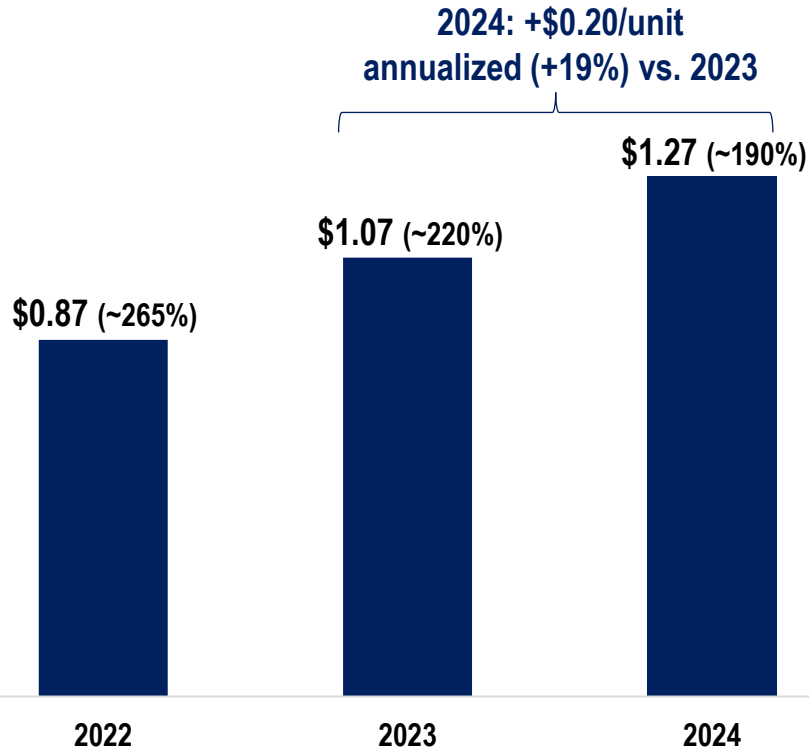
~4.7%

Weighted Average Rate on Senior Notes

Delivering on Increasing Returns of Capital to Equity Holders

Targeting multi-year, sustainable distribution growth

(\$/Unit; Common Distribution Coverage)



2025+: ~\$0.15/unit annual growth (targeting ~160% Coverage)

Future Considerations

- Subject to board approval, financial positioning, business outlook & investment opportunities
- Upon reaching target coverage, further distribution increases driven by future DCF growth & competing allocation priorities
- Future potential increases expected to be payable in the first quarter of each calendar year

Meaningful Progress on Long-Term Goals & Initiatives

Plains is well positioned today & going forward

Pre-2020

Midstream 1.0

Average HSE Performance

Multi-year build out in process

Significant Investment Capital

Negative / Minimal Adj. FCF

Balance Sheet Constrained

Low DCF Coverage

TODAY⁽¹⁾

Midstream 3.0

Improvement in Key HSE Metrics

Significant Operating Leverage

Self-Funding Inv. Capital: +/- \$360MM

Meaningful Adj. FCF⁽²⁾: \$1.45 Billion

Financial Flexibility: 3.25x – 3.75x

190% DCF Coverage



PLAINS

NASDAQ: PAA & PAGP

Key Takeaways from our Presentation

Positioned Well for the Future

1

North American Hydrocarbons Key to Meeting Global Demand

Permian Basin driving U.S. supply growth

2

Capturing Volume Growth via Operating Leverage

Growth in Permian tariff volumes

3

Generating Significant Adj. Free Cash Flow⁽¹⁾

2024(G): +/- \$1.45B Adj. FCF / \$300MM Adj. FCFaD⁽¹⁾

4

Maintaining Capital Discipline

2024(G) investment capital of +/- \$360MM (net to PAA)

5

Balance Sheet Flexibility

Long-term leverage ratio target range⁽²⁾ 3.25x - 3.75x

6

Increasing Returns of Capital to Equity Holders

~19% increase in annualized distribution paid in February 2024

Appendix



PLAINS



2024(G): Financial & Operational Metrics & Assumptions

Financial (\$MM, except per-unit metrics)	2024(G) ⁽¹⁾
Adjusted EBITDA attributable to PAA	\$2,725 - \$2,775
Crude Oil Segment	2,270
NGL Segment	465
Other	15
Distributable Cash Flow available to Common Unitholders	\$1,700
Common Unit Distribution Coverage Ratio	190%
Adj. Free Cash Flow (excluding changes in Assets & Liabilities) ⁽²⁾	\$1,450
Adj. Free Cash Flow After Distributions (excluding changes in Assets & Liabilities) ⁽²⁾	\$300

Operational (Mb/d)		Capital		Key Assumptions	
	<u>Crude Oil</u>				<u>Commodities</u>
Crude Pipeline Volumes ⁽³⁾	8,955		<u>Net to PAA</u>	<u>Consolidated</u>	WTI \$77.50/bbl
Permian	6,755	Investment	\$360	\$455	Propane / Butane 42.5% / 47.5% of WTI
Other	2,200	Crude	240	335	AECO \$2.90 CAD/GJ
		Permian JV	180	275	
	<u>NGL</u>	Other	60	60	
C3+ Spec Product Sales ⁽⁴⁾	56	NGL	120	120	<u>Operational</u>
Fractionation Volumes	130	Maintenance	\$250	\$270	Permian Production 200 - 300 Mb/d (exit-to-exit)
		Total	\$610	\$725	C3+ Sales Hedged ⁽⁵⁾ +/- 90%

2024(G): Furnished November 8, 2024. Please visit our [website](#) for a reconciliation of Non-GAAP financial measures. (1) Non-rangebound metrics align with midpoint of Adj. EBITDA attributable to PAA; amounts intended to be +/-.

(2) Includes ~\$140 million of bolt-on acquisitions net to PAA's interest; impacted by \$120 million earnings charge for legal settlements. (3) Permian JV, Cactus II JV & Red River JV volumes on a consolidated (8/8ths) basis.

(4) C3+ sales on this slide refers to the sale of spec C3, C4 and C5+ exposed to frac spread. (5) Annual Frac spread volume hedged as a percentage of total C3+ volume produced / forecasted that is exposed to frac spread.



Investor Presentation

Fourth-Quarter 2024



PLAINS

