# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 3, 2015

# Plains GP Holdings, L.P.

(Exact name of registrant as specified in its charter)

**DELAWARE** 

1-36132

90-1005472

(State or other jurisdiction of incorporation)

(Commission File Number)

(IRS Employer Identification No.)

**333 Clay Street, Suite 1600, Houston, Texas 77002** (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: 713-646-4100

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 and Item 7.01. Results of Operations and Financial Condition; Regulation FD Disclosure.

On November 3, 2015, the Registrant issued a press release reporting its third-quarter 2015 results. A copy of the press release is furnished as Exhibit 99.1 hereto. In accordance with General Instruction B.2 of Form 8-K, the information presented herein under Item 2.02 and Item 7.01 shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, each as amended.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1 — Press Release dated November 3, 2015.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PLAINS GP HOLDINGS, L.P.

Date: November 3, 2015 By: PAA GP Holdings LLC, its general partner

By: /S/ Al Swanson

Name: Al Swanson

Title: Executive Vice President and Chief Financial Officer

## FOR IMMEDIATE RELEASE

## Plains All American Pipeline, L.P. and Plains GP Holdings Report Third-Quarter 2015 Results

(Houston — November 3, 2015) Plains All American Pipeline, L.P. (NYSE: PAA) and Plains GP Holdings (NYSE: PAGP) today reported thirdquarter 2015 results.

## Plains All American Pipeline, L.P.

#### Summary Financial Information (1) (unaudited)

(in millions, except per unit data)

|   | <br>Three Moi<br>Septen         | ),          | %           | -  | Nine Mon<br>Septen         | <br>),      | %           |
|---|---------------------------------|-------------|-------------|----|----------------------------|-------------|-------------|
|   | 2015                            | 2014        | Change      |    | 2015                       | 2014        | Change      |
| Net income attributable to PAA                                | \$<br>249                       | \$<br>323   | (23)%       | \$ | 657                        | \$<br>994   | (34)%       |
| Diluted net income per limited partner unit                   | \$<br>0.24                      | \$<br>0.52  | (54)%       | \$ | 0.53                       | \$<br>1.70  | (69)%       |
|   |                                 |             |             |    |                            |             |             |
| Diluted weighted average limited partner units outstanding    | 399                             | 371         | 8%          |    | 395                        | 367         | 8%          |
| EBITDA  | \$<br>483                       | \$<br>526   | (8)%        | \$ | 1,364                      | \$<br>1,625 | (16)%       |
|   | <br>Three Mor<br>Septem<br>2015 | <br>        | %<br>Change |    | Nine Mon<br>Septen<br>2015 | <br>        | %<br>Change |
| Adjusted net income attributable to PAA                       | \$<br>262                       | \$<br>325   | (19)%       | \$ | 887                        | \$<br>985   | (10)%       |
|   |                                 |             |             |    |                            |             |             |
| Diluted adjusted net income per limited partner unit          | \$<br>0.28                      | \$<br>0.53  | (47)%       | \$ | 1.11                       | \$<br>1.68  | (34)%       |
| Adjusted EBITDA   | \$<br>497                       | \$<br>527   | (6)%        | \$ | 1,605                      | \$<br>1,606 | —%          |
| Distribution per limited partner unit declared for the period | \$<br>0.700                     | \$<br>0.660 | 6.1%        |    |                            |             |             |

PAA's reported results include the impact of items that affect comparability between reporting periods. The impact of certain of these items is excluded from adjusted results. See the section of this release entitled "Non-GAAP Financial Measures and Selected Items Impacting Comparability" and the tables attached hereto for information regarding certain selected items that PAA believes impact comparability of financial results between reporting periods, as well as for information regarding non-GAAP financial measures (such as adjusted EBITDA) and their reconciliation to the most directly comparable measures as reported in accordance with GAAP.

"PAA reported third quarter results with adjusted EBITDA of \$497 million, which was \$17 million above the mid-point of our quarterly guidance range," said Greg Armstrong, Chairman and CEO of Plains All American. "PAA will pay a quarterly distribution of \$0.70 per limited partner unit next week, which is the equivalent of \$2.80 per unit on an annualized basis, while PAGP will pay a quarterly distribution of \$0.231 per Class A share, or \$0.924 per share on an annualized basis. These distributions represent a 6.1% and 21.1% increase over comparative distributions paid in the same quarter of 2014, respectively.

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"We remain constructive on the intermediate to long-term outlook for crude oil prices, activity levels, and PAA's growth prospects. In the near term we remain cautious due to the impacts of excess capacity and related competitive pressures, and our fourth quarter guidance reflects our most current view of the near term environment," said Armstrong. "PAA has a solid financial position with over \$3 billion of liquidity and numerous capital projects scheduled to come on line or ramp up activity levels over the next 18 months that will contribute meaningfully to our cash flow. Accordingly, we believe PAA is well positioned to manage through the near term challenges and prosper over the intermediate to long term."

The following table summarizes selected PAA financial information by segment for the third quarter and nine months ending September 30, 2015:

## Summary of Selected Financial Data by Segment (1) (unaudited) (in millions)

| Three Months Ended | Three Months Ended |
|--------------------|--------------------|
| September 30, 2015 | September 30, 2014 |

|   | Transporta | ation       | Fa         | cilities                 |          | pply and<br>ogistics | Transp | ortation | 1  | Facilities                | ly and<br>istics |
|---|------------|-------------|------------|--------------------------|----------|----------------------|--------|----------|----|---------------------------|------------------|
| Reported segment profit   | \$         | 254         | \$         | 146                      | \$       | 87                   | \$     | 231      | \$ | 147                       | \$<br>152        |
| Selected items impacting comparability of segment profit (2)    |            | (1)         |            | 2                        |          | 8                    |        | 6        |    | 2                         | (11)             |
| 5 1   |            |             |            |                          | _        |                      |        |          |    |                           |                  |
| Adjusted segment profit   | \$         | 253         | \$         | 148                      | \$       | 95                   | \$     | 237      | \$ | 149                       | \$<br>141        |
| Percentage change in adjusted segment profit versus 2014 period |            | <u> 7</u> % | 6 <u> </u> | <u>(1</u> )%             | <u> </u> | (33)%                |        |          |    |                           |                  |
|   |            |             |            | ths Ended<br>er 30, 2015 |          | <del></del> .        |        |          |    | nths Ended<br>er 30, 2014 | <del></del>      |
|   | Transporta | ation       | Fa         | cilities                 | Suj<br>L | pply and<br>ogistics | Transp | ortation | 1  | Facilities                | ly and<br>istics |
| Reported segment profit   | \$         | 681         | \$         | 432                      | \$       | 258                  | \$     | 658      | \$ | 435                       | \$<br>534        |
| Selected items impacting comparability of segment profit (2)    |            | 74          |            | 7                        |          | 152                  |        | 22       |    | 11                        | (55)             |
|   | _          |             |            |                          | _        |                      |        |          |    |                           | <br>(33)         |
| Adjusted segment profit   | \$         | <i>7</i> 55 | \$         | 439                      | \$       | 410                  | \$     | 680      | \$ | 446                       | \$<br>479        |
| Percentage change in adjusted segment profit versus 2014 period |            | 11%         | 6          | (2)%                     | ó        | (14)%                |        |          |    |                           |                  |

PAA's reported results include the impact of items that affect comparability between reporting periods. The impact of certain of these items is excluded from adjusted results. See the section of this release entitled "Non-GAAP Financial Measures and Selected Items Impacting Comparability" and the tables attached hereto for information regarding certain selected items that PAA believes impact comparability of financial results between reporting periods.

Third-quarter 2015 Transportation adjusted segment profit increased by 7% over comparable 2014 results. This increase was driven by higher crude oil pipeline volumes associated with our Cactus pipeline and other recently completed organic growth projects primarily within the Permian Basin and Eagle Ford producing regions, earnings from our 50% interest in the BridgeTex pipeline and lower field operating costs. These increases were partially offset by lost revenues associated with the shutdown of our All American system in California, lower pipeline loss allowance revenues and the impact of a weaker Canadian dollar.

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Third-quarter 2015 Facilities adjusted segment profit decreased by 1% versus comparable 2014 results. This decrease was primarily due to a less favorable Canadian dollar and a less favorable environment for both our rail and natural gas storage activities, which was partially offset by lower field operating costs.

Third-quarter 2015 Supply and Logistics adjusted segment profit exceeded the high end of our quarterly guidance range but decreased by 33% compared to 2014 results. This decrease was primarily driven by lower margins and volumes associated with our crude oil lease gathering activities due to less favorable crude oil market conditions, partially offset by higher margins in our NGL sales activities, which benefitted from a stronger US dollar.

## **Plains GP Holdings**

PAGP's sole assets are its ownership interest in PAA's general partner and incentive distribution rights. As the control entity of PAA, PAGP consolidates PAA's results into its financial statements, which is reflected in the condensed consolidating balance sheet and income statement tables included at the end of this release. Information regarding PAGP's distributions is reflected below:

|   | Q3 2015     | Q2 2015     | Q3 2014       |
|---|-------------|-------------|---------------|
| Distribution per Class A share declared for the period    | \$<br>0.231 | \$<br>0.227 | \$<br>0.19075 |
| Q3 2015 distribution percentage growth from prior periods |             | 1.8%        | 21.1%         |

## Conference Call

PAA and PAGP will hold a conference call on November 4, 2015 (see details below). Prior to this conference call, PAA will furnish a current report on Form 8-K, which will include material in this news release as well as PAA's financial and operational guidance for the fourth quarter and full year of 2015. A copy of the Form 8-K will be available at www.plainsallamerican.com, where PAA and PAGP routinely post important information.

The PAA and PAGP conference call will be held at 11:00 a.m. EST on Wednesday, November 4, 2015 to discuss the following items:

- 1. PAA's third-quarter 2015 performance;
- 2. The status of major organic growth projects;

<sup>(2)</sup> Certain of our non-GAAP financial measures may not be impacted by each of the selected items impacting comparability.

- 3. Capitalization and liquidity;
- 4. Financial and operating guidance for the fourth quarter and full year of 2015; and
- 5. PAA and PAGP's outlook for the future.

#### **Conference Call Access Instructions**

To access the Internet webcast of the conference call, please go to www.plainsallamerican.com, navigate to "Investor Relations," select "PAA" or "PAGP," then "News & Events," and then "Quarterly Earnings." Following the live webcast, the call will be archived for a period of sixty (60) days on the website.

Alternatively, access to the live conference call is available by dialing toll free (800) 230-1059. International callers should dial (612) 234-9959. No password is required. The slide presentation accompanying the conference call will be available a few minutes prior to the call at the above referenced website.

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## **Telephonic Replay Instructions**

To listen to a telephonic replay of the conference call, please dial (800) 475-6701, or (320) 365-3844 for international callers, and enter replay access code 365414. The replay will be available beginning Wednesday, November 4, 2015, at approximately 1:00 p.m. EST and will continue until 11:59 p.m. EST on December 4, 2015.

## Non-GAAP Financial Measures and Selected Items Impacting Comparability

To supplement our financial information presented in accordance with GAAP, management uses additional measures that are known as "non-GAAP financial measures" (such as adjusted EBITDA and implied distributable cash flow ("DCF")) in its evaluation of past performance and prospects for the future. Management believes that the presentation of such additional financial measures provides useful information to investors regarding our performance and results of operations because these measures, when used in conjunction with related GAAP financial measures, (i) provide additional information about our core operating performance and ability to generate and distribute cash flow, (ii) provide investors with the financial analytical framework upon which management bases financial, operational, compensation and planning decisions and (iii) present measurements that investors, rating agencies and debt holders have indicated are useful in assessing us and our results of operations. These measures may exclude, for example, (i) charges for obligations that are expected to be settled with the issuance of equity instruments, (ii) the mark-to-market of derivative instruments that are related to underlying activities in another period (or the reversal of such adjustments from a prior period), gains and losses on derivatives that are related to investing activities (such as the purchase of linefill) and inventory valuation adjustments, as applicable, (iii) long-term inventory costing adjustments, (iv) items that are not indicative of our core operating results and business outlook and/or (v) other items that we believe should be excluded in understanding our core operating performance. We have defined all such items as "Selected Items Impacting Comparability." We consider an understanding of these selected items impacting comparability to be material to the evaluation of our operating results and prospects.

Although we present selected items that we consider in evaluating our performance, you should also be aware that the items presented do not represent all items that affect comparability between the periods presented. Variations in our operating results are also caused by changes in volumes, prices, exchange rates, mechanical interruptions, acquisitions and numerous other factors. These types of variations are not separately identified in this release, but will be discussed, as applicable, in management's discussion and analysis of operating results in our Quarterly Report on Form 10-Q.

Adjusted EBITDA and other non-GAAP financial measures are reconciled to the most comparable measures as reported in accordance with GAAP for the periods presented in the tables attached to this release, and should be viewed in addition to, and not in lieu of, our Consolidated Financial Statements and notes thereto. In addition, PAA maintains on its website (www.plainsallamerican.com) a reconciliation of adjusted EBITDA and certain commonly used non-GAAP financial information to the most comparable GAAP measures. To access the information, investors should click on "PAA" under the "Investor Relations" tab on the home page, select the "Financial Information" tab and navigate to the "Non-GAAP Reconciliations" link.

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### **Forward Looking Statements**

Except for the historical information contained herein, the matters discussed in this release consist of forward-looking statements that involve certain risks and uncertainties that could cause actual results or outcomes to differ materially from results or outcomes anticipated in the forward-looking statements. These risks and uncertainties include, among other things, failure to implement or capitalize, or delays in implementing or capitalizing, on planned growth projects; declines in the volume of crude oil, refined product and NGL shipped, processed, purchased, stored, fractionated and/or gathered at or through the use of our assets, whether due to declines in production from existing oil and gas reserves, failure to develop or slowdown in the development of additional oil and gas reserves, whether from reduced cash flow to fund drilling or the inability to access capital, or other factors; the effects of competition; unanticipated changes in crude oil market structure, grade differentials and volatility (or lack thereof); environmental liabilities or events that are not covered by an indemnity, insurance or existing reserves; fluctuations in refinery capacity in areas supplied by our mainlines and other factors affecting demand for

various grades of crude oil, refined products and natural gas and resulting changes in pricing conditions or transportation throughput requirements; the occurrence of a natural disaster, catastrophe, terrorist attack or other event, including attacks on our electronic and computer systems; tightened capital markets or other factors that increase our cost of capital or limit our ability to obtain debt or equity financing on satisfactory terms to fund additional acquisitions, expansion projects, working capital requirements and the repayment or refinancing of indebtedness; the currency exchange rate of the Canadian dollar; continued creditworthiness of, and performance by, our counterparties, including financial institutions and trading companies with which we do business; maintenance of our credit rating and ability to receive open credit from our suppliers and trade counterparties; weather interference with business operations or project construction, including the impact of extreme weather events or conditions; the availability of, and our ability to consummate, acquisition or combination opportunities; the successful integration and future performance of acquired assets or businesses and the risks associated with operating in lines of business that are distinct and separate from our historical operations; increased costs, or lack of availability, of insurance; non-utilization of our assets and facilities; the effectiveness of our risk management activities; shortages or cost increases of supplies, materials or labor; the impact of current and future laws, rulings, governmental regulations, accounting standards and statements and related interpretations; fluctuations in the debt and equity markets, including the price of our units at the time of vesting under our long-term incentive plans; risks related to the development and operation of our assets, including our ability to satisfy our contractual obligations to our customers; inability to recognize current revenue attributable to deficiency payments received from customers who fail to ship or move more than minimum contracted volumes until the related credits expire or are used; factors affecting demand for natural gas and natural gas storage services and rates; general economic, market or business conditions and the amplification of other risks caused by volatile financial markets, capital constraints and pervasive liquidity concerns; and other factors and uncertainties inherent in the transportation, storage, terminalling and marketing of crude oil and refined products, as well as in the storage of natural gas and the processing, transportation, fractionation, storage and marketing of natural gas liquids as discussed in the Partnerships' filings with the Securities and Exchange Commission.

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Plains All American Pipeline, L.P. is a publicly traded master limited partnership that owns and operates midstream energy infrastructure and provides logistics services for crude oil, natural gas liquids ("NGL"), natural gas and refined products. PAA owns an extensive network of pipeline transportation, terminalling, storage and gathering assets in key crude oil and NGL producing basins and transportation corridors and at major market hubs in the United States and Canada. On average, PAA handles over 4.4 million barrels per day of crude oil and NGL in its Transportation segment. PAA is headquartered in Houston, Texas.

Plains GP Holdings is a publicly traded entity that owns an interest in the general partner and incentive distribution rights of Plains All American Pipeline, L.P., one of the largest energy infrastructure and logistics companies in North America. PAGP is headquartered in Houston, Texas.

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## PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except per unit data)

|   | Three Months Ended<br>September 30, |           |           | ths End | Ended<br>r 30, |  |  |
|---|-------------------------------------|-----------|-----------|---------|----------------|--|--|
|   | <br>2015                            | 2014      | 2015      |         | 2014           |  |  |
| REVENUES  | \$<br>5,551                         | \$ 11,127 | \$ 18,156 | \$      | 34,005         |  |  |
| COSTS AND EXPENSES                                  |                                     |           |           |         |                |  |  |
| Purchases and related costs                         | 4,701                               | 10,166    | 15,591    |         | 31,116         |  |  |
| Field operating costs                               | 348                                 | 382       | 1,111     |         | 1,078          |  |  |
| General and administrative expenses                 | 60                                  | 78        | 217       |         | 257            |  |  |
| Depreciation and amortization                       | 109                                 | 97        | 326       |         | 293            |  |  |
| Total costs and expenses                            | <br>5,218                           | 10,723    | 17,245    |         | 32,744         |  |  |
| OPERATING INCOME                                    | 333                                 | 404       | 911       |         | 1,261          |  |  |
| OTHER INCOME/(EXPENSE)                              |                                     |           |           |         |                |  |  |
| Equity earnings in unconsolidated entities          | 45                                  | 29        | 134       |         | 73             |  |  |
| Interest expense, net                               | (107)                               | (85)      | (313)     |         | (246)          |  |  |
| Other expense, net                                  | <br>(4)                             | (4)       | (7)       |         | (2)            |  |  |
| INCOME BEFORE TAX                                   | 267                                 | 344       | 725       |         | 1,086          |  |  |
| Current income tax expense                          | (11)                                | (10)      | (72)      |         | (62)           |  |  |
| Deferred income tax (expense)/benefit               | <br>(6)                             | (10)      | 6         |         | (28)           |  |  |
| NET INCOME  | 250                                 | 324       | 659       |         | 996            |  |  |
| Net income attributable to noncontrolling interests | (1)                                 | (1)       | (2)       |         | (2)            |  |  |

| NET INCOME ATTRIBUTABLE TO PAA                 | \$<br>249  | \$<br>323  | \$<br>657  | \$<br>994  |
|--|------------|------------|------------|------------|
|  |            |            |            |            |
| NET INCOME ATTRIBUTABLE TO PAA:                |            |            |            |            |
| LIMITED PARTNERS                               | \$<br>99   | \$<br>195  | \$<br>215  | \$<br>630  |
| GENERAL PARTNER                                | \$<br>150  | \$<br>128  | \$<br>442  | \$<br>364  |
|  |            |            |            |            |
| BASIC NET INCOME PER LIMITED PARTNER UNIT      | \$<br>0.25 | \$<br>0.52 | \$<br>0.54 | \$<br>1.71 |
|  |            |            |            |            |
| DILUTED NET INCOME PER LIMITED PARTNER UNIT    | \$<br>0.24 | \$<br>0.52 | \$<br>0.53 | \$<br>1.70 |
|  |            |            |            |            |
| BASIC WEIGHTED AVERAGE LIMITED PARTNER UNITS   |            |            |            |            |
| OUTSTANDING                                    | <br>398    | <br>370    | <br>393    | <br>365    |
|  | <br>       |            |            |            |
| DILUTED WEIGHTED AVERAGE LIMITED PARTNER UNITS |            |            |            |            |
| OUTSTANDING                                    | <br>399    | <br>371    | <br>395    | <br>367    |

## **ADJUSTED RESULTS**

(in millions, except per unit data)

|  | Three Months Ended<br>September 30, |      |    | Nine Months Ended<br>September 30, |    |       | 0, |       |
|--|-------------------------------------|------|----|------------------------------------|----|-------|----|-------|
|  |                                     | 2015 | -  | 2014                               |    | 2015  |    | 2014  |
| ADJUSTED NET INCOME ATTRIBUTABLE TO PAA              | \$                                  | 262  | \$ | 325                                | \$ | 887   | \$ | 985   |
| DILUTED ADJUSTED NET INCOME PER LIMITED PARTNER UNIT | \$                                  | 0.28 | \$ | 0.53                               | \$ | 1.11  | \$ | 1.68  |
| ADJUSTED EBITDA                                      | \$                                  | 497  | \$ | 527                                | \$ | 1,605 | \$ | 1,606 |

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# PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## $\underline{\textbf{CONDENSED CONSOLIDATED BALANCE SHEET DATA}}$

(in millions)

|  | September 30,<br>2015 |       | December 31,<br>2014 |
|--|-----------------------|-------|----------------------|
| ASSETS   |                       |       |                      |
| Current assets                                       | \$ 2,9                | 58 \$ | 4,179                |
| Property and equipment, net                          | 13,3                  | 50    | 12,272               |
| Goodwill   | 2,4                   | 17    | 2,465                |
| Investments in unconsolidated entities               | 1,9                   | 54    | 1,735                |
| Linefill and base gas                                | S                     | 10    | 930                  |
| Long-term inventory                                  | 1                     | .66   | 186                  |
| Other long-term assets, net                          |                       | 62    | 489                  |
| Total assets   | \$ 22,2               | 17 \$ | 22,256               |
|  |                       |       |                      |
| LIABILITIES AND PARTNERS' CAPITAL                    |                       |       |                      |
| Current liabilities                                  | \$ 3,4                | 78 \$ | 4,755                |
| Senior notes, net of unamortized discount            | 9,7                   | 57    | 8,757                |
| Other long-term debt                                 | 2                     | 13    | 5                    |
| Other long-term liabilities and deferred credits     | 5                     | 53    | 548                  |
| Total liabilities                                    | 14,0                  | 01    | 14,065               |
|  |                       |       |                      |
| Partners' capital excluding noncontrolling interests | 8,1                   | 58    | 8,133                |
| Noncontrolling interests                             |                       | 58    | 58                   |
| Total partners' capital                              | 8,2                   | 16    | 8,191                |
| Total liabilities and partners' capital              | \$ 22,2               | 17 \$ | 22,256               |

## **DEBT CAPITALIZATION RATIOS**

(in millions)

|                 | Sep | D      | December 31,<br>2014 |        |  |
|-----------------|-----|--------|----------------------|--------|--|
| Short-term debt | \$  | 681    | \$                   | 1,287  |  |
| Long-term debt  |     | 9,970  |                      | 8,762  |  |
| Total debt      | \$  | 10,651 | \$                   | 10,049 |  |

| Long-term debt   | \$<br>9,970  | \$<br>8,762  |
|--|--------------|--------------|
| Partners' capital  | 8,216        | 8,191        |
| Total book capitalization  | \$<br>18,186 | \$<br>16,953 |
| Total book capitalization, including short-term debt               | \$<br>18,867 | \$<br>18,240 |
| Long-term debt-to-total book capitalization                        | 55%          | 52%          |
| Total debt-to-total book capitalization, including short-term debt | 56%          | 55%          |
|  |              |              |

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## PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## SELECTED FINANCIAL DATA BY SEGMENT

(in millions)

|   | Three Months Ended<br>September 30, 2015 |   |                      |  |    |  |      | Three Months Ended<br>September 30, 2014  |                       |  |    |  |
|---|--|---|----------------------|--|----|--|------|---|-----------------------|--|----|--|
|   | Transpo                                  | ortation  | Faci                 | lities   |    | upply and<br>Logistics                   | Trai | sportation  | Facili                | ities  |    | upply and<br>Logistics                     |
| Revenues (1)  | \$                                       | 401   | \$                   | 263  | \$ | 5,254                                    | \$   | 424   | \$                    | 281  | \$ | 10,793                                     |
| Purchases and related costs (1)   |  | (26)  |                      | (7)  |    | (5,032)                                  |      | (38)  |                       | (9)  |    | (10,488)                                   |
| Field operating costs (1)(2)  |  | (147)   |                      | (96)   |    | (110)                                    |      | (153)   |                       | (104)  |    | (122)                                      |
| Equity-indexed compensation (expense)/benefit -   |  |   |                      |  |    |  |      |   |                       |  |    |  |
| operations  |  | 1   |                      | 1  |    | _  |      | (4)   |                       | (1)  |    | _  |
| Segment general and administrative expenses (2)(3)  |  | (23)  |                      | (17)   |    | (26)                                     |      | (20)  |                       | (16)   |    | (25)                                       |
| Equity-indexed compensation (expense)/benefit -   |  |   |                      |  |    |  |      |   |                       |  |    |  |
| general and administrative  |  | 3   |                      | 2  |    | 1  |      | (7)   |                       | (4)  |    | (6)  |
| Equity earnings in unconsolidated entities  |  | 45  |                      | _  |    | _  |      | 29  |                       | _  |    | _  |
| Reported segment profit   | \$                                       | 254   | \$                   | 146  | \$ | 87                                       |      | 231   |                       | 147  |    | 152  |
| Selected items impacting comparability of segment   |  | (1)   |                      | 2  |    | 0  |      | C   |                       | 2  |    | (11)                                       |
| profit (4)  | <u></u>                                  | (1)   | <u></u>              | 2  |    | 8  |      | 6   |                       | 2  | ф. | (11)                                       |
| Adjusted segment profit   | \$                                       | 253   | \$                   | 148  | \$ | 95                                       | \$   | 237   | \$                    | 149  | \$ | 141  |
|   |  |   |                      |  |    |  |      |   |                       |  |    |  |
| Maintenance capital   | \$                                       | 34  | \$                   | 16   | \$ | 2  | \$   | 35  | \$                    | 19   | \$ | 2  |
|   |  |   |                      |  |    |  |      |   |                       |  |    |  |
|   |  | Nir   | e Month              | s Ended  |    |  |      | Nin   | e Months              | Ended  |    |  |
|   |  |   | e Month<br>otember ( |  | C- |  |      |   | e Months<br>otember 3 |  | C  |  |
|   | Transpo                                  | Sej   |                      | 30, 2015   |    | upply and<br>Logistics                   | ———  | Sep   |                       | 0, 2014  |    | upply and<br>Logistics                     |
| Revenues (1)  | Transpo                                  | Sej   | otember (            | 30, 2015   |    |  | Trai |   | tember 3              | 0, 2014  |    |  |
| Revenues <sup>(1)</sup> Purchases and related costs <sup>(1)</sup>  |  | Se <sub>l</sub><br>ortation                       | Faci                 | 30, 2015<br>lities                                 | 1  | Logistics                                |      | Sep   | tember 3<br>Facili    | 0, 2014<br>ities   | 1  | Logistics                                  |
|   |  | Seportation<br>1,203                              | Faci                 | 30, 2015<br>lities<br>789                          | 1  | Logistics<br>17,238                      |      | Seportation 1,222   | tember 3<br>Facili    | 0, 2014<br>ities<br>858  | 1  | Logistics<br>33,021                        |
| Purchases and related costs (1)   |  | Seportation 1,203 (85)                            | Faci                 | 30, 2015<br>lities<br>789<br>(17)                  | 1  | 17,238<br>(16,553)                       |      | Seportation 1,222 (116)   | tember 3<br>Facili    | ities<br>858<br>(47)   | 1  | 33,021<br>(32,041)                         |
| Purchases and related costs <sup>(1)</sup><br>Field operating costs <sup>(1)</sup> <sup>(2)</sup>   |  | Seportation 1,203 (85)                            | Faci                 | 30, 2015<br>lities<br>789<br>(17)                  | 1  | 17,238<br>(16,553)                       |      | Seportation 1,222 (116)   | tember 3<br>Facili    | ities<br>858<br>(47)   | 1  | 33,021<br>(32,041)                         |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1) (2)</sup> Equity-indexed compensation (expense)/benefit -   |  | Seportation 1,203 (85) (493)                      | Faci                 | 10, 2015<br>  lities   789   (17)   (284)          | 1  | 17,238<br>(16,553)                       |      | Seportation 1,222 (116) (419)   | tember 3<br>Facili    | ities<br>858<br>(47)<br>(307)  | 1  | 33,021<br>(32,041)<br>(340)                |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1) (2)</sup> Equity-indexed compensation (expense)/benefit - operations  |  | Seportation 1,203 (85) (493)                      | Faci                 | 789<br>(17)<br>(284)                               | 1  | 17,238 (16,553) (338)                    |      | Seponsportation 1,222 (116) (419)   | tember 3<br>Facili    | ities<br>858<br>(47)<br>(307)  | 1  | 33,021<br>(32,041)<br>(340)                |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1)</sup> <sup>(2)</sup> Equity-indexed compensation (expense)/benefit - operations Segment general and administrative expenses <sup>(2)</sup> <sup>(3)</sup>   |  | Seportation 1,203 (85) (493)                      | Faci                 | 789<br>(17)<br>(284)                               | 1  | 17,238 (16,553) (338)                    |      | Seponsportation 1,222 (116) (419)   | tember 3<br>Facili    | ities<br>858<br>(47)<br>(307)  | 1  | 33,021<br>(32,041)<br>(340)                |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1)</sup> <sup>(2)</sup> Equity-indexed compensation (expense)/benefit - operations Segment general and administrative expenses <sup>(2)</sup> <sup>(3)</sup> Equity-indexed compensation (expense)/benefit -   |  | Septended 1,203 (85) (493) (5) (67)               | Faci                 | 30, 2015  lities  789  (17)  (284)  (1)  (50)      | 1  | 17,238 (16,553) (338) — (79)             |      | Seportation 1,222 (116) (419) (14) (62)   | tember 3<br>Facili    | 858 (47) (307) (4) (46)  | 1  | 33,021<br>(32,041)<br>(340)<br>(2)<br>(79) |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1)</sup> <sup>(2)</sup> Equity-indexed compensation (expense)/benefit - operations Segment general and administrative expenses <sup>(2)</sup> <sup>(3)</sup> Equity-indexed compensation (expense)/benefit - general and administrative  |  | Seportation 1,203 (85) (493) (5) (67)             | Faci                 | 30, 2015  lities  789  (17)  (284)  (1)  (50)      | 1  | 17,238 (16,553) (338) — (79)             |      | Septentiation 1,222 (116) (419) (14) (62) (26)  | tember 3<br>Facili    | 858 (47) (307) (4) (46)  | 1  | 33,021<br>(32,041)<br>(340)<br>(2)<br>(79) |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1)</sup> <sup>(2)</sup> Equity-indexed compensation (expense)/benefit - operations Segment general and administrative expenses <sup>(2)</sup> <sup>(3)</sup> Equity-indexed compensation (expense)/benefit - general and administrative Equity earnings in unconsolidated entities   | \$                                       | Seportation 1,203 (85) (493) (5) (67) (6) 134     | Faci<br>\$           | 30, 2015  lities 789 (17) (284) (1) (50)           | \$ | 17,238 (16,553) (338)  — (79)            | \$   | Septentiation 1,222 (116) (419) (14) (62) (26) 73   | Facili                | ities 858 (47) (307) (4) (46) (19)   | \$ | (340) (2) (79)                             |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1)</sup> <sup>(2)</sup> Equity-indexed compensation (expense)/benefit - operations Segment general and administrative expenses <sup>(2)</sup> <sup>(3)</sup> Equity-indexed compensation (expense)/benefit - general and administrative Equity earnings in unconsolidated entities Reported segment profit   | \$                                       | Seportation 1,203 (85) (493) (5) (67) (6) 134     | Faci<br>\$           | 30, 2015  lities 789 (17) (284) (1) (50)           | \$ | 17,238 (16,553) (338)  — (79)            | \$   | Septentiation 1,222 (116) (419) (14) (62) (26) 73   | Facili                | ities 858 (47) (307) (4) (46) (19)   | \$ | (340) (2) (79)                             |
| Purchases and related costs (1) Field operating costs (1)(2) Equity-indexed compensation (expense)/benefit - operations Segment general and administrative expenses (2)(3) Equity-indexed compensation (expense)/benefit - general and administrative Equity earnings in unconsolidated entities Reported segment profit Selected items impacting comparability of segment  | \$                                       | Seportation 1,203 (85) (493) (5) (67) (6) 134 681 | Faci<br>\$           | 30, 2015  lities 789 (17) (284) (1) (50) (5) — 432 | \$ | 17,238 (16,553) (338)  — (79) (10) — 258 | \$   | Septension 1,222 (116) (419) (14) (62) (26) 73 658  | Facili                | 60, 2014<br>ities<br>858<br>(47)<br>(307)<br>(4)<br>(46)<br>(19)<br>———————————————————————————————————— | \$ | (340) (2) (79) (25) — 534                  |
| Purchases and related costs <sup>(1)</sup> Field operating costs <sup>(1)</sup> <sup>(2)</sup> Equity-indexed compensation (expense)/benefit - operations Segment general and administrative expenses <sup>(2)</sup> <sup>(3)</sup> Equity-indexed compensation (expense)/benefit - general and administrative Equity earnings in unconsolidated entities Reported segment profit Selected items impacting comparability of segment profit <sup>(4)</sup> | \$                                       | Seportation 1,203 (85) (493) (5) (67) (6) 134 681 | Faci<br>\$           | 30, 2015  lities 789 (17) (284) (1) (50) (5) — 432 | \$ | 17,238 (16,553) (338)  (79) (10)  258    | \$   | Septential | Facili                | 858 (47) (307) (4) (46) (19) — 435   | \$ | (340) (2) (79) (25) — 534                  |

Includes intersegment amounts.

Field operating costs and Segment general and administrative expenses exclude equity-indexed compensation expense, which is presented separately in (2) the table above.

<sup>(3)</sup> Segment general and administrative expenses reflect direct costs attributable to each segment and an allocation of other expenses to the segments. The proportional allocations by segment require judgment by management and are based on the business activities that exist during each period.

Certain of our non-GAAP financial measures may not be impacted by each of the selected items impacting comparability.

## PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## **OPERATING DATA** (1)

|   | Three Month<br>Septembe |       | Nine Months<br>September |       |
|---|-------------------------|-------|--------------------------|-------|
|   | 2015                    | 2014  | 2015                     | 2014  |
| Fransportation segment (average daily volumes in thousands of barrels per             |                         |       |                          |       |
| day):   |                         |       |                          |       |
| Fariff activities   |                         |       |                          |       |
| Crude Oil Pipelines   |                         |       |                          |       |
| All American  | _                       | 40    | 18                       | 3     |
| Bakken Area Systems (2)   | 141                     | 164   | 146                      | 14    |
| Basin / Mesa / Sunrise  | 815                     | 743   | 831                      | 73    |
| BridgeTex   | 100                     | _     | 105                      | _     |
| Cactus  | 110                     | _     | 58                       | _     |
| Capline   | 181                     | 178   | 167                      | 14    |
| Eagle Ford Area Systems (2)   | 321                     | 247   | 298                      | 21    |
| Line 63 / Line 2000   | 121                     | 126   | 121                      | 119   |
| Manito  | 43                      | 44    | 48                       | 4     |
| Mid-Continent Area Systems  | 342                     | 354   | 356                      | 350   |
| Permian Basin Area Systems  | 860                     | 776   | 817                      | 76    |
| Rainbow   | 109                     | 104   | 114                      | 11    |
| Rangeland   | 58                      | 61    | 59                       | 6     |
| Salt Lake City Area Systems (2)   | 155                     | 140   | 136                      | 13    |
| South Saskatchewan  | 59                      | 62    | 62                       | 6     |
| White Cliffs  | 41                      | 33    | 43                       | 2'    |
| Other   | 777                     | 823   | 752                      | 73    |
| NGL Pipelines<br>Co-Ed  | 51                      | 57    | 56                       | 50    |
| Other   | 149                     | 143   | 139                      | 127   |
| Tariff activities total   | 4,433                   | 4,095 | 4,326                    | 3,87  |
|   | 4,455                   | 4,095 | 4,526                    | 3,07  |
| Trucking Transportation segment total   | 4,545                   | 4,226 | 4,440                    | 4,000 |
| Transportation segment total  | 4,545                   | 4,220 | 4,440                    | 4,000 |
| Facilities segment (average monthly volumes):   |                         |       |                          |       |
| Crude oil, refined products and NGL terminalling and storage (average                 | 100                     | 05    | 99                       | 01    |
| monthly capacity in millions of barrels)  |                         | 95    |                          | 95    |
| Rail load / unload volumes (average volumes in thousands of barrels per day)          | 231                     | 241   | 223                      | 23    |
| Natural gas storage (average monthly working capacity in billions of cubic feet)      | 97                      | 97    | 97                       | 9     |
| NGL fractionation (average volumes in thousands of barrels per day)                   | 98                      | 104   | 101                      | 9.    |
| Facilities segment total (average monthly volumes in millions of barrels) (3)         | 126                     | 121   | 126                      | 12    |
|   |                         |       |                          |       |
| Supply and Logistics segment (average daily volumes in thousands of barrels per day): |                         |       |                          |       |
| Crude oil lease gathering purchases   | 927                     | 971   | 958                      | 93    |
| NGL sales   | 183                     | 153   | 209                      | 188   |
| Waterborne cargos   | 4                       | _     | 1                        | _     |
| Supply and Logistics segment total  | 1,114                   | 1,124 | 1,168                    | 1,120 |

Volumes associated with assets employed through acquisitions and capital expansion projects represent total volumes (attributable to our interest) for the number of days or months we employed the assets divided by the number of days or months in the period.

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<sup>(2)</sup> Area systems include volumes (attributable to our interest) from our investments in unconsolidated entities.

Facilities segment total is calculated as the sum of: (i) crude oil, refined products and NGL terminalling and storage capacity; (ii) rail load and unload volumes multiplied by the number of days in the period and divided by the number of months in the period; (iii) natural gas storage working capacity divided by 6 to account for the 6:1 mcf of natural gas to crude Btu equivalent ratio and further divided by 1,000 to convert to monthly volumes in millions; and (iv) NGL fractionation volumes multiplied by the number of days in the period and divided by the number of months in the period.

## COMPUTATION OF BASIC AND DILUTED NET INCOME PER LIMITED PARTNER UNIT

(in millions, except per unit data)

|   | Three Months Ended<br>September 30, |          |    |       |    | nded<br>10, |    |       |
|---|-------------------------------------|----------|----|-------|----|-------------|----|-------|
|   |                                     | 2015     |    | 2014  |    | 2015        |    | 2014  |
| Basic Net Income per Limited Partner Unit   |                                     |          |    |       |    |             |    |       |
| Net income attributable to PAA  | \$                                  | 249      | \$ | 323   | \$ | 657         | \$ | 994   |
| Less: General partner's incentive distribution (1)                                |                                     | (148)    |    | (124) |    | (437)       |    | (351) |
| Less: General partner 2% ownership (1)  |                                     | (2)      |    | (4)   |    | (5)         |    | (13)  |
| Net income attributable to limited partners                                       |                                     | 99       |    | 195   |    | 215         |    | 630   |
| Less: Undistributed earnings allocated and distributions to participating         |                                     |          |    |       |    |             |    |       |
| securities (1)  |                                     | (1)      |    | (1)   |    | (4)         |    | (5)   |
| Net income attributable to limited partners in accordance with application of the |                                     | <u> </u> |    |       |    | <u> </u>    |    |       |
| two-class method for MLPs   | \$                                  | 98       | \$ | 194   | \$ | 211         | \$ | 625   |
| Basic weighted average limited partner units outstanding                          |                                     | 398      |    | 370   |    | 393         |    | 365   |
| Zusie weignied average immieu paraier anno vandamanig                             |                                     | 330      |    | 3, 0  |    | 333         |    | 303   |
| Basic net income per limited partner unit   | \$                                  | 0.25     | \$ | 0.52  | \$ | 0.54        | \$ | 1.71  |
| Diluted Net Income per Limited Partner Unit                                       |                                     |          |    |       |    |             |    |       |
| Net income attributable to PAA  | \$                                  | 249      | \$ | 323   | \$ | 657         | \$ | 994   |
| Less: General partner's incentive distribution (1)                                |                                     | (148)    |    | (124) |    | (437)       |    | (351) |
| Less: General partner 2% ownership (1)  |                                     | (2)      |    | (4)   |    | (5)         |    | (13)  |
| Net income attributable to limited partners                                       |                                     | 99       |    | 195   | -  | 215         |    | 630   |
| Less: Undistributed earnings allocated and distributions to participating         |                                     |          |    |       |    |             |    |       |
| securities (1)  |                                     | (1)      |    | (1)   |    | (4)         |    | (5)   |
| Net income attributable to limited partners in accordance with application of the |                                     |          |    |       | -  |             |    |       |
| two-class method for MLPs   | \$                                  | 98       | \$ | 194   | \$ | 211         | \$ | 625   |
| Basic weighted average limited partner units outstanding                          |                                     | 398      |    | 370   |    | 393         |    | 365   |
| Effect of dilutive securities: Weighted average LTIP units (2)                    |                                     | 1        |    | 370   |    | 2           |    | 2     |
| Diluted weighted average limited partner units outstanding                        |                                     | 399      |    | 371   |    | 395         |    | 367   |
|   | _                                   |          |    |       |    |             |    |       |
| Diluted net income per limited partner unit                                       | \$                                  | 0.24     | \$ | 0.52  | \$ | 0.53        | \$ | 1.70  |

<sup>(1)</sup> We calculate net income attributable to limited partners based on the distributions pertaining to the current period's net income. After adjusting for the appropriate period's distributions, the remaining undistributed earnings or excess distributions over earnings, if any, are allocated to the general partner, limited partners and participating securities in accordance with the contractual terms of the partnership agreement and as further prescribed under the two-class method.

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## PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## SELECTED ITEMS IMPACTING COMPARABILITY

(in millions, except per unit data)

|  | Three Mon<br>Septem |           | Nine Months Ended<br>September 30, |        |    |      |
|--|---------------------|-----------|------------------------------------|--------|----|------|
|  | 2015                | 2014      |                                    | 2015   |    | 2014 |
| Selected Items Impacting Comparability - Income/(Loss) (1):                          |                     |           |                                    |        |    |      |
| Gains/(losses) from derivative activities net of inventory valuation adjustments (2) | \$<br>39            | \$ 27     | \$                                 | (112)  | \$ | 77   |
| Long-term inventory costing adjustments (3)  | (47)                | _         |                                    | (62)   |    | _    |
| Equity-indexed compensation expense (4)  |                     | (12)      |                                    | (22)   |    | (48) |
| Net gain/(loss) on foreign currency revaluation                                      | (6)                 | (16)      |                                    | 20     |    | (10) |
| Line 901 incident  |                     | _         |                                    | (65)   |    | _    |
| Deferred income tax expense (5)  | _                   | _         |                                    | (22)   |    | _    |
| Tax effect on selected items impacting comparability                                 | 1                   | (1)       |                                    | 33     |    | (10) |
| Selected items impacting comparability of net income attributable to PAA             | \$<br>(13)          | \$ (2)    | \$                                 | (230)  | \$ | 9    |
|  |                     |           |                                    |        |    |      |
| Impact to basic net income per limited partner unit                                  | \$<br>(0.03)        | \$ (0.01) | \$                                 | (0.57) | \$ | 0.02 |
| Impact to diluted net income per limited partner unit                                | \$<br>(0.04)        | \$ (0.01) | \$                                 | (0.58) | \$ | 0.02 |

Our Long-term Incentive Plan ("LTIP") awards that contemplate the issuance of common units are considered dilutive unless (i) vesting occurs only upon the satisfaction of a performance condition and (ii) that performance condition has yet to be satisfied. LTIP awards that are deemed to be dilutive are reduced by a hypothetical unit repurchase based on the remaining unamortized fair value, as prescribed by the treasury stock method in guidance issued by the FASB.

- (1) Certain of our non-GAAP financial measures may not be impacted by each of the selected items impacting comparability.
- Includes mark-to-market and other gains and losses resulting from derivative instruments that are related to underlying activities in another period (or the reversal of mark-to-market gains and losses from a prior period), gains and losses on derivatives that are related to investing activities (such as the purchase of linefill) and inventory valuation adjustments, as applicable.
- (3) Includes the impact of changes in the average cost of long-term inventory that result from fluctuations in market prices and writedowns of such inventory that result from price declines. Long-term inventory consists of minimum working inventory requirements in third-party assets and other working inventory needed for our commercial operations. We consider this inventory necessary to conduct our operations and we intend to carry this inventory for the foreseeable future. Therefore, we classify this inventory as long-term on our balance sheet and do not hedge the inventory with derivative instruments (similar to Linefill in our own assets). See Note 5 to our Consolidated Financial Statements included in Part IV of our 2014 Annual Report on Form 10-K for a complete discussion of our long-term inventory.
- (4) Includes equity-indexed compensation expense associated with LTIP awards that will or may be settled in units, as the dilutive impact of these outstanding awards is included in our diluted net income per unit calculation and the majority of these awards are expected to be settled in units.
- (5) Includes the initial cumulative effect of the recent change in Canadian tax legislation.

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## PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## COMPUTATION OF ADJUSTED BASIC AND DILUTED EARNINGS PER LIMITED PARTNER UNIT

(in millions, except per unit data)

|  | Three Months Ended September 30, |       |    | Nine Months E<br>September 3 |      |       |          |       |
|--|----------------------------------|-------|----|------------------------------|------|-------|----------|-------|
|  |                                  | 2015  |    | 2014                         | 2015 |       | _        | 2014  |
| Basic Adjusted Net Income per Limited Partner Unit                                       | Φ.                               | 2.40  | Φ. | 202                          | Φ.   | 055   | Φ.       | 20.4  |
| Net income attributable to PAA   | \$                               | 249   | \$ | 323                          | \$   | 657   | \$       | 994   |
| Selected items impacting comparability of net income attributable to PAA (1)             |                                  | 13    |    | 2                            | _    | 230   |          | (9)   |
| Adjusted net income attributable to PAA  |                                  | 262   |    | 325                          |      | 887   |          | 985   |
| Less: General partner's incentive distribution (2)                                       |                                  | (148) |    | (124)                        |      | (437) |          | (351) |
| Less: General partner 2% ownership (2)   |                                  | (3)   |    | (4)                          |      | (9)   |          | (12)  |
| Adjusted net income attributable to limited partners                                     |                                  | 111   |    | 197                          |      | 441   |          | 622   |
| Less: Undistributed earnings allocated and distributions to participating securities (2) |                                  | (1)   |    | (1)                          |      | (4)   |          | (5)   |
| Adjusted limited partners' net income  | \$                               | 110   | \$ | 196                          | \$   | 437   | \$       | 617   |
|  |                                  |       |    |                              |      |       |          |       |
| Basic weighted average limited partner units outstanding                                 |                                  | 398   |    | 370                          |      | 393   |          | 365   |
|  |                                  |       |    |                              |      |       |          |       |
| Basic adjusted net income per limited partner unit                                       | \$                               | 0.28  | \$ | 0.53                         | \$   | 1.11  | \$       | 1.69  |
|  | _                                |       |    |                              | _    |       |          |       |
| Diluted Adjusted Net Income per Limited Partner Unit                                     |                                  |       |    |                              |      |       |          |       |
| Net income attributable to PAA   | \$                               | 249   | \$ | 323                          | \$   | 657   | \$       | 994   |
| Selected items impacting comparability of net income attributable to PAA (1)             |                                  | 13    |    | 2                            |      | 230   |          | (9)   |
| Adjusted net income attributable to PAA  |                                  | 262   |    | 325                          |      | 887   |          | 985   |
| Less: General partner's incentive distribution (2)                                       |                                  | (148) |    | (124)                        |      | (437) |          | (351) |
| Less: General partner 2% ownership (2)   |                                  | (3)   |    | (4)                          |      | (9)   |          | (12)  |
| Adjusted net income attributable to limited partners                                     |                                  | 111   |    | 197                          |      | 441   |          | 622   |
| Less: Undistributed earnings allocated and distributions to participating securities (2) |                                  | (1)   |    | (1)                          |      | (4)   |          | (5)   |
| Adjusted limited partners' net income  | \$                               | 110   | \$ | 196                          | \$   | 437   | \$       | 617   |
|  | _                                |       | _  |                              | _    |       |          |       |
| Diluted weighted average limited partner units outstanding                               |                                  | 399   |    | 371                          |      | 395   |          | 367   |
| 0  |                                  |       |    |                              |      |       |          |       |
| Diluted adjusted net income per limited partner unit                                     | \$                               | 0.28  | \$ | 0.53                         | \$   | 1.11  | \$       | 1.68  |
|  | Ě                                |       | Ť  |                              | Ť    |       | <u> </u> |       |

<sup>(1)</sup> Certain of our non-GAAP financial measures may not be impacted by each of the selected items impacting comparability.

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We calculate adjusted net income attributable to limited partners based on the distributions pertaining to the current period's net income. After adjusting for the appropriate period's distributions, the remaining undistributed earnings or excess distributions over earnings, if any, are allocated to the general partner, limited partners and participating securities in accordance with the contractual terms of the partnership agreement and as further prescribed under the two-class method.

## FINANCIAL DATA RECONCILIATIONS

(in millions)

|  | Three Months Ended<br>September 30, |      |    | <br>Nine Mon<br>Septem | <br>        |             |
|--|-------------------------------------|------|----|------------------------|-------------|-------------|
|  |                                     | 2015 |    | 2014                   | <br>2015    | <br>2014    |
| Net Income to Earnings Before Interest, Taxes, Depreciation and Amortization |                                     |      |    |                        |             |             |
| ("EBITDA") and Excluding Selected Items Impacting Comparability              |                                     |      |    |                        |             |             |
| ("Adjusted EBITDA") Reconciliations  |                                     |      |    |                        |             |             |
| Net Income   | \$                                  | 250  | \$ | 324                    | \$<br>659   | \$<br>996   |
| Add: Interest expense, net   |                                     | 107  |    | 85                     | 313         | 246         |
| Add: Income tax expense  |                                     | 17   |    | 20                     | 66          | 90          |
| Add: Depreciation and amortization   |                                     | 109  |    | 97                     | 326         | 293         |
| EBITDA   | \$                                  | 483  | \$ | 526                    | \$<br>1,364 | \$<br>1,625 |
| Selected items impacting comparability of EBITDA (1)                         |                                     | 14   |    | 1                      | 241         | (19)        |
| Adjusted EBITDA  | \$                                  | 497  | \$ | 527                    | \$<br>1,605 | \$<br>1,606 |

<sup>(1)</sup> Certain of our non-GAAP financial measures may not be impacted by each of the selected items impacting comparability.

|   | Three Months Ended<br>September 30, |       |    |      |      | Nine Mont<br>Septem |             |
|---|-------------------------------------|-------|----|------|------|---------------------|-------------|
|   | 2015 2014                           |       |    |      | 2015 | 2014                |             |
| Adjusted EBITDA to Implied Distributable Cash Flow ("DCF") Reconciliation |                                     |       |    |      |      |                     |             |
| Adjusted EBITDA   | \$                                  | 497   | \$ | 527  | \$   | 1,605               | \$<br>1,606 |
| Interest expense, net   |                                     | (107) |    | (85) |      | (313)               | (246)       |
| Maintenance capital   |                                     | (52)  |    | (56) |      | (154)               | (151)       |
| Current income tax expense  |                                     | (11)  |    | (10) |      | (72)                | (62)        |
| Equity earnings in unconsolidated entities, net of distributions          |                                     | 12    |    | (6)  |      | 25                  | 1           |
| Distributions to noncontrolling interests (1)                             |                                     | (1)   |    | (1)  |      | (3)                 | (3)         |
| Implied DCF (2)   | \$                                  | 338   | \$ | 369  | \$   | 1,088               | \$<br>1,145 |

<sup>(1)</sup> Includes distributions that pertain to the current period's net income, which are paid in the subsequent period.

<sup>(2)</sup> Including costs of \$65 million related to our Line 901 incident that occurred during May 2015, Implied DCF would have been \$1,023 million for the nine months ended September 30, 2015.

|  | Three Months Ended<br>September 30, |           |    |       |      | Nine Mon<br>Septem |    |       |
|--|-------------------------------------|-----------|----|-------|------|--------------------|----|-------|
|  |                                     | 2015 2014 |    |       | 2015 |                    |    | 2014  |
| Net Cash Provided by Operating Activities Reconciliation               |                                     |           |    |       |      |                    |    |       |
| EBITDA   | \$                                  | 483       | \$ | 526   | \$   | 1,364              | \$ | 1,625 |
| Current income tax expense   |                                     | (11)      |    | (10)  |      | (72)               |    | (62)  |
| Interest expense, net  |                                     | (107)     |    | (85)  |      | (313)              |    | (246) |
| Net change in assets and liabilities, net of acquisitions              |                                     | 205       |    | (138) |      | 216                |    | (129) |
| Other items to reconcile to net cash provided by operating activities: |                                     |           |    |       |      |                    |    |       |
| Equity-indexed compensation expense/(benefit)                          |                                     | (8)       |    | 22    |      | 27                 |    | 90    |
| Net cash provided by operating activities                              | \$                                  | 562       | \$ | 315   | \$   | 1,222              | \$ | 1,278 |

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## PLAINS GP HOLDINGS AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

(in millions, except per share data)

|                                     |                                       |    | Ionths Ended<br>ber 30, 2015     |    |       | Three Months Ended<br>September 30, 2014 |                                   |    |     |    |        |  |      |
|-------------------------------------|---------------------------------------|----|----------------------------------|----|-------|--|-----------------------------------|----|-----|----|--------|--|------|
|                                     | <br>PAA Consolidating Adjustments (1) |    | Consolidating<br>Adjustments (1) |    | PAGP  |  | PAA Consolidating Adjustments (1) |    | PAA |    |        |  | PAGP |
| REVENUES                            | \$<br>5,551                           | \$ | _                                | \$ | 5,551 | \$                                       | 11,127                            | \$ | _   | \$ | 11,127 |  |      |
|                                     |                                       |    |                                  |    |       |  |                                   |    |     |    |        |  |      |
| COSTS AND EXPENSES                  |                                       |    |                                  |    |       |  |                                   |    |     |    |        |  |      |
| Purchases and related costs         | 4,701                                 |    | _                                |    | 4,701 |  | 10,166                            |    | _   |    | 10,166 |  |      |
| Field operating costs               | 348                                   |    | _                                |    | 348   |  | 382                               |    | _   |    | 382    |  |      |
| General and administrative expenses | 60                                    |    | _                                |    | 60    |  | 78                                |    | 1   |    | 79     |  |      |
|                                     |                                       |    |                                  |    |       |  |                                   |    |     |    |        |  |      |

| <b>T</b>                                   | 100            | 4             | 110          | 0.5    |          | 07                |
|--|----------------|---------------|--------------|--------|----------|-------------------|
| Depreciation and amortization              | 109            | 1             | 110          | 97     |          | 97                |
| Total costs and expenses                   | 5,218          | 1             | 5,219        | 10,723 | 1        | 10,724            |
|  |                |               |              |        |          |                   |
| OPERATING INCOME                           | 333            | (1)           | 332          | 404    | (1)      | 403               |
|  |                |               |              |        |          |                   |
| OTHER INCOME/(EXPENSE)                     |                |               |              |        |          |                   |
| Equity earnings in unconsolidated entities | 45             | _             | 45           | 29     | _        | 29                |
| Interest expense, net                      | (107)          | (3)           | (110)        | (85)   | (3)      | (88)              |
| Other expense, net                         | (4)            | _             | (4)          | (4)    | _        | (4)               |
|  |                |               |              |        |          |                   |
| INCOME BEFORE TAX                          | 267            | (4)           | 263          | 344    | (4)      | 340               |
| Current income tax expense                 | (11)           |               | (11)         | (10)   | <u> </u> | (10)              |
| Deferred income tax expense                | (6)            | (18)          | (24)         | (10)   | (9)      | (19)              |
| -  |                |               |              |        |          |                   |
| NET INCOME                                 | 250            | (22)          | 228          | 324    | (13)     | 311               |
| Net income attributable to                 |                |               |              |        |          |                   |
| noncontrolling interests                   | (1)            | (195)         | (196)        | (1)    | (294)    | (295)             |
| NET INCOME ATTRIBUTABLE TO                 |                |               |              |        | <u> </u> |                   |
| PAGP                                       | \$ 249         | \$ (217)      | \$ 32        | \$ 323 | \$ (307) | \$ 16             |
|  |                |               |              |        |          |                   |
| BASIC AND DILUTED NET INCOME               | PER CLASS A SI | HARE          | \$ 0.14      |        |          | \$ 0.12           |
|  |                | - <del></del> | <del>-</del> |        |          | <del>+</del> 0112 |
| BASIC AND DILUTED WEIGHTED A               | VEDACE CLASS   | A SHADES      |              |        |          |                   |
| OUTSTANDING                                | VERAGE CLASS   | ASHAKES       | 225          |        |          | 136               |
| UUISIANDING                                |                |               | 223          |        |          | 130               |

<sup>(1)</sup> Represents the aggregate consolidating adjustments necessary to produce consolidated financial statements for PAGP.

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# PLAINS GP HOLDINGS AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

(in millions, except per share data)

|  |         |            | Vine Months Ended<br>September 30, 2015 |              |    |        |              | onths Ended<br>ber 30, 2014          |              |
|--|---------|------------|---|--------------|----|--------|--------------|--------------------------------------|--------------|
|  | PAA     |            | Consolidating<br>Adjustments (1)        | PAGP         | P. | AA     | Cons<br>Adju | solidating<br>stments <sup>(1)</sup> | <br>PAGP     |
| REVENUES                                   | \$ 18,  | 156 \$     | _                                       | \$<br>18,156 | \$ | 34,005 | \$           | _                                    | \$<br>34,005 |
| COSTS AND EXPENSES                         |         |            |   |              |    |        |              |                                      |              |
| Purchases and related costs                | 15,     | 591        | _                                       | 15,591       |    | 31,116 |              | _                                    | 31,116       |
| Field operating costs                      | 1,      | 111        | _                                       | 1,111        |    | 1,078  |              | _                                    | 1,078        |
| General and administrative expenses        |         | 217        | 2                                       | 219          |    | 257    |              | 3                                    | 260          |
| Depreciation and amortization              |         | 326        | 1                                       | 327          |    | 293    |              | 1                                    | 294          |
| Total costs and expenses                   | 17,     | 245        | 3                                       | <br>17,248   |    | 32,744 |              | 4                                    | 32,748       |
|  |         |            |   |              |    |        |              |                                      |              |
| OPERATING INCOME                           |         | 911        | (3)                                     | 908          |    | 1,261  |              | (4)                                  | 1,257        |
|  |         |            |   |              |    |        |              |                                      |              |
| OTHER INCOME/(EXPENSE)                     |         |            |   |              |    |        |              |                                      |              |
| Equity earnings in unconsolidated entities |         | 134        | _                                       | 134          |    | 73     |              | _                                    | 73           |
| Interest expense, net                      | (       | 313)       | (9)                                     | (322)        |    | (246)  |              | (8)                                  | (254)        |
| Other expense, net                         |         | (7)        |   | (7)          |    | (2)    |              | <u> </u>                             | <br>(2)      |
|  |         |            |   |              |    |        |              |                                      |              |
| INCOME BEFORE TAX                          |         | 725        | (12)                                    | 713          |    | 1,086  |              | (12)                                 | 1,074        |
| Current income tax expense                 |         | (72)       | _                                       | (72)         |    | (62)   |              | _                                    | (62)         |
| Deferred income tax (expense)/benefit      |         | 6          | (54)                                    | <br>(48)     |    | (28)   |              | (26)                                 | <br>(54)     |
|  |         |            |   |              |    |        |              |                                      |              |
| NET INCOME                                 |         | 559        | (66)                                    | 593          |    | 996    |              | (38)                                 | 958          |
| Net income attributable to noncontrolling  |         |            |   |              |    |        |              |                                      |              |
| interests                                  |         | (2)        | (498)                                   | (500)        |    | (2)    |              | (911)                                | (913)        |
| NET INCOME ATTRIBUTABLE TO                 |         |            |   |              |    |        |              |                                      |              |
| PAGP                                       | \$      | <u> \$</u> | (564)                                   | \$<br>93     | \$ | 994    | \$           | (949)                                | \$<br>45     |
|  |         |            |   |              |    |        |              |                                      |              |
| BASIC AND DILUTED NET INCOME P             | ER CLAS | S A SHAI   | RE                                      | \$<br>0.42   |    |        |              |                                      | \$<br>0.33   |
|  |         |            |   | <br>         |    |        |              |                                      | <br>         |

(1) Represents the aggregate consolidating adjustments necessary to produce consolidated financial statements for PAGP.

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## PLAINS GP HOLDINGS AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## CONDENSED CONSOLIDATING BALANCE SHEET DATA

(in millions)

|  | September 30, 2015 |        |    |                               |    |        | December 31, 2014 |        |    |   |    |        |  |  |
|--|--------------------|--------|----|-------------------------------|----|--------|-------------------|--------|----|---|----|--------|--|--|
|  |                    | PAA    |    | onsolidating<br>justments (1) |    | PAGP   |                   | PAA    |    | onsolidating<br>ljustments <sup>(1)</sup> |    | PAGP   |  |  |
| ASSETS                                   |                    |        |    | Justine                       | _  |        |                   |        |    | -juotineiro                               |    | 11101  |  |  |
| Current assets                           | \$                 | 2,958  | \$ | 3                             | \$ | 2,961  | \$                | 4,179  | \$ | 2   | \$ | 4,181  |  |  |
| Property and equipment, net              |                    | 13,350 |    | 19                            |    | 13,369 |                   | 12,272 |    | 20  |    | 12,292 |  |  |
| Goodwill                                 |                    | 2,417  |    | _                             |    | 2,417  |                   | 2,465  |    | _   |    | 2,465  |  |  |
| Investments in unconsolidated entities   |                    | 1,954  |    | _                             |    | 1,954  |                   | 1,735  |    | _   |    | 1,735  |  |  |
| Deferred tax asset                       |                    | _      |    | 1,849                         |    | 1,849  |                   | _      |    | 1,705                                     |    | 1,705  |  |  |
| Linefill and base gas                    |                    | 910    |    | _                             |    | 910    |                   | 930    |    | _   |    | 930    |  |  |
| Long-term inventory                      |                    | 166    |    | _                             |    | 166    |                   | 186    |    | _   |    | 186    |  |  |
| Other long-term assets, net              |                    | 462    |    | _                             |    | 462    |                   | 489    |    | _   |    | 489    |  |  |
| Total assets                             | \$                 | 22,217 | \$ | 1,871                         | \$ | 24,088 | \$                | 22,256 | \$ | 1,727                                     | \$ | 23,983 |  |  |
|  |                    |        |    |                               |    |        |                   |        | _  |   |    |        |  |  |
| LIABILITIES AND PARTNERS'                |                    |        |    |                               |    |        |                   |        |    |   |    |        |  |  |
| CAPITAL                                  |                    |        |    |                               |    |        |                   |        |    |   |    |        |  |  |
| Current liabilities                      | \$                 | 3,478  | \$ | 2                             | \$ | 3,480  | \$                | 4,755  | \$ | 1   | \$ | 4,756  |  |  |
| Senior notes, net of unamortized         |                    |        |    |                               |    |        |                   |        |    |   |    |        |  |  |
| discount                                 |                    | 9,757  |    | _                             |    | 9,757  |                   | 8,757  |    | _   |    | 8,757  |  |  |
| Other long-term debt                     |                    | 213    |    | 559                           |    | 772    |                   | 5      |    | 536                                       |    | 541    |  |  |
| Other long-term liabilities and deferred |                    |        |    |                               |    |        |                   |        |    |   |    |        |  |  |
| credits                                  |                    | 553    |    | _                             |    | 553    |                   | 548    |    | _   |    | 548    |  |  |
| Total liabilities                        |                    | 14,001 |    | 561                           |    | 14,562 |                   | 14,065 |    | 537                                       |    | 14,602 |  |  |
|  |                    |        |    |                               |    |        |                   |        |    |   |    |        |  |  |
| Partners' capital excluding              |                    |        |    |                               |    |        |                   |        |    |   |    |        |  |  |
| noncontrolling interests                 |                    | 8,158  |    | (6,361)                       |    | 1,797  |                   | 8,133  |    | (6,476)                                   |    | 1,657  |  |  |
| Noncontrolling interests                 |                    | 58     |    | 7,671                         |    | 7,729  |                   | 58     |    | 7,666                                     |    | 7,724  |  |  |
| Total partners' capital                  |                    | 8,216  |    | 1,310                         |    | 9,526  |                   | 8,191  |    | 1,190                                     |    | 9,381  |  |  |
| Total liabilities and partners'          |                    |        | -  |                               |    |        |                   | ,      | -  |   |    |        |  |  |
| capital                                  | \$                 | 22,217 | \$ | 1,871                         | \$ | 24,088 | \$                | 22,256 | \$ | 1,727                                     | \$ | 23,983 |  |  |

Represents the aggregate consolidating adjustments necessary to produce consolidated financial statements for PAGP.

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## PLAINS GP HOLDINGS AND SUBSIDIARIES

**DISTRIBUTION SUMMARY** (unaudited)

## **Q3 2015 PAGP DISTRIBUTION SUMMARY**

(in millions, except per unit and per share data)

|                            | Q3 2015 <sup>(1)</sup> |  |
|----------------------------|------------------------|--|
| PAA Distribution/LP Unit   | \$<br>0.7000           |  |
| GP Distribution/LP Unit    | \$<br>0.3872           |  |
| Total Distribution/LP Unit | \$<br>1.0872           |  |

| Gross GP Distribution                                      | \$<br>160   |
|--|-------------|
| Less: IDR Reduction  | (6)         |
| Net Distribution from PAA to AAP (2)                       | \$<br>154   |
| Less: Debt Service   | (3)         |
| Less: G&A Expense  | (1)         |
| Plus: Projected Cash Available                             | 1           |
| Cash Available for Distribution by AAP                     | \$<br>151   |
|  |             |
| Distributions to AAP Partners                              |             |
| Direct AAP Owners & AAP Management (65% economic interest) | \$<br>98    |
| PAGP (35% economic interest)                               | 53          |
| Total distributions to AAP Partners                        | \$<br>151   |
|  |             |
| Distribution to PAGP Investors                             | \$<br>52    |
| PAGP Class A Shares Outstanding at 10/30/15                | 227         |
| PAGP Distribution/Class A Share                            | \$<br>0.231 |
|  |             |
|  |             |

<sup>(1)</sup> Amounts may not recalculate due to rounding.

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## PLAINS GP HOLDINGS AND SUBSIDIARIES

FINANCIAL SUMMARY (unaudited)

## COMPUTATION OF BASIC AND DILUTED NET INCOME PER CLASS A SHARE

(in millions, except per share data)

|   |    | Three Months Ended September 30, |    |      | Nine Months Ended<br>September 30, |      |    |      |
|---|----|----------------------------------|----|------|------------------------------------|------|----|------|
|   |    | 2015                             |    | 2014 |                                    | 2015 |    | 2014 |
| Basic and Diluted Net Income per Class A Share                | _  |                                  |    |      |                                    |      |    |      |
| Net income attributable to PAGP                               | \$ | 32                               | \$ | 16   | \$                                 | 93   | \$ | 45   |
| Basic and diluted weighted average Class A shares outstanding |    | 225                              |    | 136  |                                    | 220  |    | 136  |
|   |    |                                  |    |      |                                    |      |    |      |
| Basic and diluted net income per Class A share                | \$ | 0.14                             | \$ | 0.12 | \$                                 | 0.42 | \$ | 0.33 |

## Contacts:

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Executive Vice President, CFO

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<sup>&</sup>lt;sup>(2)</sup> Plains AAP, L.P. ("AAP") is the general partner of PAA.